# Oracle® Banking Microservices Architecture Small and Medium Enterprise Onboarding User Guide





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# **Preface**

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# Purpose

This guide provides step-by-step instructions to onboard a Small and Medium Enterprise (SME) customer using Oracle Banking Enterprise Party Management.

## **Audience**

This guide is intended for the bankers who are responsible for onboarding SME customers into the bank.

# **Documentation Accessibility**

For information about Oracle's commitment to accessibility, visit the Oracle Accessibility Program website at http://www.oracle.com/pls/topic/lookup?ctx=acc&id=docacc.

#### **Access to Oracle Support**

Oracle customers that have purchased support have access to electronic support through My Oracle Support. For information, visit <a href="http://www.oracle.com/pls/topic/lookup?ctx=acc&id=info">http://www.oracle.com/pls/topic/lookup?ctx=acc&id=info</a> or visit <a href="http://www.oracle.com/pls/topic/lookup?ctx=acc&id=trs">http://www.oracle.com/pls/topic/lookup?ctx=acc&id=trs</a> if you are hearing impaired.

## Critical Patches

Oracle advises customers to get all their security vulnerability information from the Oracle Critical Patch Update Advisory, which is available at Critical Patches, Security Alerts and Bulletins. All critical patches should be applied in a timely manner to make sure effective security, as strongly recommended by Oracle Software Security Assurance.



# **Diversity and Inclusion**

Oracle is fully committed to diversity and inclusion. Oracle respects and values having a diverse workforce that increases thought leadership and innovation. As part of our initiative to build a more inclusive culture that positively impacts our employees, customers, and partners, we are working to remove insensitive terms from our products and documentation. We are also mindful of the necessity to maintain compatibility with our customers' existing technologies and the need to ensure continuity of service as Oracle's offerings and industry standards evolve. Because of these technical constraints, our effort to remove insensitive terms is ongoing and will take time and external cooperation.

## Conventions

The following text conventions are used in this document:

Convention	Meaning
boldface	Boldface type indicates graphical user interface elements associated with an action, or terms defined in text or the glossary.
italic	Italic type indicates book titles, emphasis, or placeholder variables for which you supply particular values.
monospace	Monospace type indicates commands within a paragraph, URLs, code in examples, text that appears on the screen, or text that you enter.

# Related Resources

For more information, see these Oracle resources:

- Getting Started User Guide
- SME 360 User Guide

## Screenshot Disclaimer

Personal information used in the interface or documents is dummy and does not exist in the real world. It is only for reference purposes.

# Acronyms and Abbreviations

The following acronyms and abbreviations are used in this guide:

Table Acronyms and Abbreviations

Acronym/ Abbreviation	Description
CIF	Customer Information File
кус	Know Your Customer
SME	Small and Medium Enterprise



# **Basic Actions**

Most of the screens contain icons to perform all or a few of the basic actions. The actions which are called here are generic, and it varies based on the usage and the applicability. The table below gives a snapshot of them:

Table Common Icons and its Definitions

Icon	Operation
Submit	Click <b>Submit</b> to default the checklists applicable for the stage based on the application category. On verifying all the checklists and on the selection of the outcome, the task will be submitted.
Post	Click <b>Post</b> to post the comments below the <b>Comments</b> text box.
Cancel	Once you click <b>Cancel</b> , the system will ask for confirmation, and on confirming, the task will be closed without saving the data.
Hold	Click <b>Hold</b> to save the captured details and suspend the task status. The suspended task will be available in the Hold queue. This option is used if there is any pending information to be captured. If mandatory fields have not been captured, the system will display an error until the mandatory fields have been captured.
Next	Click <b>Next</b> to save the captured details and then the system will move to the next screen. If mandatory fields have not been captured, the system will display an error until the mandatory fields have been captured. If mandatory fields have not been captured, the system will display an error until the mandatory fields have been captured.
Back	Click <b>Back</b> to save the captured details and move to the previous screen.
Save and Close	Click <b>Save and Close</b> to save the captured details. If mandatory fields have not been captured, the system will display an error until the mandatory fields are captured.

# Symbols and Icons

The following are the symbols you are likely to find in this guide:

Table Symbols

Symbol	Function
+	Add icon



## Table (Cont.) Symbols

Symbol	Function
	Edit icon
	Delate in a
	Delete icon
	Calendar icon
×	Close icon
***	Table view
v   A	Increase/Decrease value
iii	List view
R. M.	Maximize
N. C.	Minimize
▼	Open a list
:	Options
Q	Perform Search
□ ←  -□	Tree view



1

# Small and Medium Enterprise Onboarding

Small and Medium Enterprise Onboarding is an umbrella term that is often used to describe the entire process that users go through when they start their journey as a customer of a banking product or service.

This topic contains the following subtopics:

#### Overview of SME Onboarding

SME Onboarding is an ongoing process, which helps banks to create a relationship with customers.

### Onboarding Initiation

In the **Initiation** stage, the RM can capture basic demographic information about the Small and Medium Enterprise customer to be onboarded using Oracle Banking Enterprise Party Management.

#### KYC Check

In the **KYC** stage, the RM can capture KYC details about the Small and Medium Enterprise customer. The Small and Medium Enterprise customers are onboarded using Oracle Banking Enterprise Party Management.

#### Onboarding Enrichment

In the **Enrichment** stage, the RM can capture detailed information about the Small and Medium Enterprise customer to be added in Oracle Banking Enterprise Party Management.

#### Review

In the **Review** stage, the final reviewer needs to review the customer details and move the task to the **Approval** stage if the details are appropriate.

### Recommendations

In the **Recommendation** stage, the approver needs to review the progress done so far and provide recommendations for each of the data segments with a decision as approve or reject.

#### Approval

In the **Approval** stage, the approver needs to review the activity done across all the stages and provide final signoff to approve the customer onboarding.

#### Amendment

In the **Amendment** stage, the relationship manager can amend the information or can add additional information about an Small Medium Enterprise customer using Oracle Banking Enterprise Party Management.

# 1.1 Overview of SME Onboarding

SME Onboarding is an ongoing process, which helps banks to create a relationship with customers.

In a bank, there would be a Relationship Manager (RM) for every SME that will be on-boarded as a customer. The respective RM would take care of the customer to successfully onboard into the bank. The various activities performed for the SME onboarding process are:

Initiation

- KYC
- Enrichment
- Review
- Recommendation
- Approval

The flow diagram illustrating the different stages in the SME onboarding process is shown below for reference:



(Start) IS\_PROCEED\_KY OnBoardingEnrichment (OnBOardingEnrichment) \_\_\_\_Additional Info\_\_\_IS\_PROCEED\_Rev gotoOnBoardingEnrichment (gotoOnBoardingEnrichment) Recommendation (Recommendation) Additional Info GotoRecommendation (GotoRecommendation) http\_handoff\_call (http\_handoff\_call) Failure MANUAL RETRY MANUAL\_RETRY\_CPOB)

Figure 1-1 SME Onboarding Process Flow



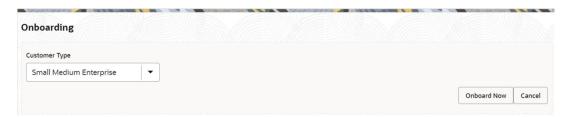
# 1.2 Onboarding Initiation

In the **Initiation** stage, the RM can capture basic demographic information about the Small and Medium Enterprise customer to be onboarded using Oracle Banking Enterprise Party Management.



On the Home page, click Party Service. Under Party Service, click Onboarding.
 The Onboarding screen displays.

Figure 1-2 Onboard Initiation



2. On the **Onboarding** screen, specify the fields.

For more information on fields, refer to the field description table.

Table 1-1 Onboarding - Field Description

Field	Description	
Customer Type	Select Small and Medium Enterprise from the drop-down list.	
<b>Business Process Code</b>	If required, select the desired business process code.	
	Note:  This field is displayed and required only if more than one process code is configured for a given customer type.	

3. Click Onboard Now.

The **Quick Initiation** screen displays.



**Quick Initiation** Organization Details Organization Name Legal Entity Type Customer Category Classification Type Q • Branch Code Application Priority Upload Logo Customer Access Group 1 Upload 000 Q Low • Maximum file size is 100kb Industries \* Sector 🗘 Industry Group 💠 Industry \$ Sub Industry 🗘 Action 🗘 No data to display. Credit Rating \* Year ≎ Rating Date 🗘 Outlook 0 Action 🗘 Agency 🗘 Rating 🗘 No data to display. Social Media Profiles Official Website Facebook Twitter Submit Submit And Enrich Cancel

Figure 1-3 Small and Medium Enterprise - Quick Initiation

4. On the **Quick Initiation** screen, specify the details about the customer.

For more information on fields, refer to the field description table.

Table 1-2 Quick Initiation – Field Description

Field	Description
Organization details	Specify the fields under this section.
Organization Name	Specify the registered name of the organization.
Entity Type	Select the type of business entity from the drop-down values:
	<ul> <li>Private Limited</li> <li>Public Limited</li> <li>Trusts</li> <li>Government Owned</li> <li>Associations, etc.</li> </ul>
Classification Type	Classification of the SME as Micro, Small, or Medium as per the local regulations.
Logo	Upload logo of the company.
Industries	Specify the fields under this section.



Table 1-2 (Cont.) Quick Initiation - Field Description

Description
Specify the industry sector to which the SME belongs. For example,  Energy Real Estate Utilities Consumer Staples, etc.
Specify the industry group within the sector. For example,  Software  Hardware  Semiconductor industry groups within information technology sector
Specify the industry within the industry group. For example, IT services, Software Products within Software.
Specify the sub industry within the industry. For example,  IT Consulting Services  Data Processing Services  Internet Services within IT services.
Specify the fields under this section.
Specify the name of the credit rating agency, which has given rating to the SME. If rating from agency is not available, then bank's internal rating can be captured.
Specify the rating provided by the credit rating agency.
Specify the fields under this section.
Specify the official website address for the SME.
Specify the Facebook URL for the SME.
Specify the SME's Twitter handle.

5. Click **Submit** system will check for duplicate customers.

If there is no duplicate customer existed in the system, then the system creates unique party ID for the customer and displays the **Quick Initiation** screen.

If there is a duplicate customers existed in the system. It will display the list of customers with same name. the user will have below facility:

- Abort to discard the Customer Onboarding.
- Continue to save the Customer Onboarding.
- Cancel to cancel the Customer Onboarding.

The Initiation - Duplication Check screen displays



Figure 1-4 Duplication Check



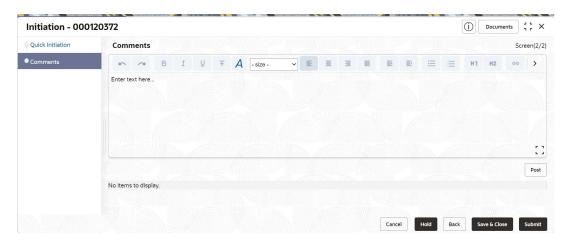
- Dedupe check will fetch the matches found against the below information:
  - Information of existing customers present in the system.
  - Information of the customers for whom the onboarding application was denied/ rejected.
- By default, the system validates based on the customer organization name. If other attributes are required for dedupe check that can be configured.

Dedupe check will be performed as a service.

6. Click Next.

The **Initiation - Comments** screen displays.

Figure 1-5 Initiation - Comments



Note:

The RMs can capture overall comments for the **Initiation** stage. Capturing comments helps in better understanding of the task by the banker who will work with this task in the next stage.

7. On the **Comments** screen, perform the following actions:

Table 1-3 Actions – Description

Action	Description
Comments	Specify the overall comments for the <b>Initiation</b> stage in the <b>Comments</b> box.
Post	Click <b>Post</b> . The comments are posted below the text box.
Submit	Click <b>Submit</b> . The <b>Checklist</b> window is displayed.
Outcome	On the <b>Checklist</b> window, select the <b>Outcome</b> as <b>Proceed</b> and click <b>Submit</b> . The task will be moved to the <b>KYC</b> stage.

# 1.3 KYC Check

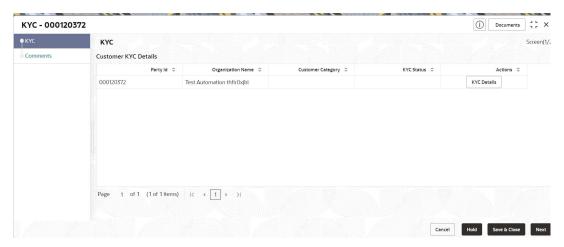
In the **KYC** stage, the RM can capture KYC details about the Small and Medium Enterprise customer. The Small and Medium Enterprise customers are onboarded using Oracle Banking Enterprise Party Management.

You can acquire and edit the *KYC* task using the **Free Tasks** screen.

1. Click **Acquire and Edit** in the **Free Tasks** screen for the application for which **KYC Check** stage has to be acted upon.

The KYC - Customer KYC Details screen displays.

Figure 1-6 Customer KYC Details



On the Customer KYC Details screen, click KYC Details to update the status of the KYC check. For more information on fields, refer to the field description table.



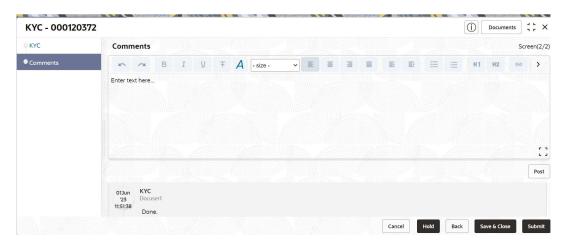
Table 1-4 Customer KYC Details - Field Description

Field	Description
Report Received	Once you select this option, it highlights blue, which indicates true, and the report is received.
	Note:  By default, it is selected as false.
Verification Date	Specify the date or use the calendar icon to select the KYC verification date.
Effective Date	Specify the date or use the calendar icon to select the KYC effective from the date.
KYC Method	Specify the method by which the KYC is completed.
KYC Status	Select the KYC status from the drop-down list.

3. Click Next.

The **Comments** screen displays.

Figure 1-7 KYC - Comments



4. On the **Comments** screen, perform the following actions:

Table 1-5 Actions - Description

Action	Description
Comments	Specify the overall comments for the <b>KYC</b> stage.
Post	Click <b>Post</b> . The comments are posted below the text box.
Submit	Click <b>Submit</b> . The <b>Checklist</b> window is displayed.
Outcome	On the <b>Checklist</b> window, select the <b>Outcome</b> as <b>Approve</b> and click <b>Submit</b> . The task is moved to the <b>Enrichment</b> stage.



# 1.4 Onboarding Enrichment

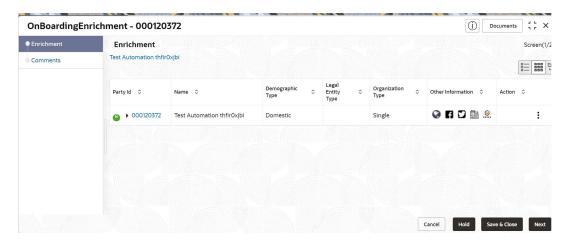
In the **Enrichment** stage, the RM can capture detailed information about the Small and Medium Enterprise customer to be added in Oracle Banking Enterprise Party Management.

You can acquire and edit the *Enrichment* task using the **Free Tasks** screen.

 Click Acquire and Edit in the Free Tasks screen for the application for which Small and Medium Enterprise - Onboarding Enrichment stage has to be acted upon.

The Small and Medium Enterprise - Onboarding Enrichment screen displays.

Figure 1-8 SME Onboarding Enrichment



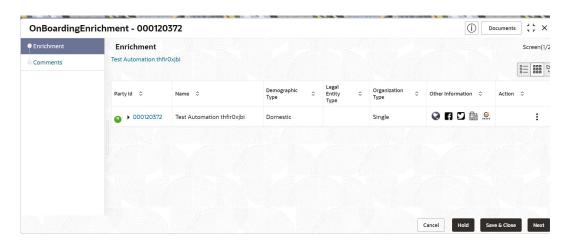


By default, the onboarded customer is displayed as an icon under the tree view. The default view can be changed to list view or table view if required.

2. On the **Small and Medium Enterprise - Onboarding Enrichment** screen, right-click on the customer icon for the options.

For more information on fields, refer to the field description table.

Figure 1-9 SME Onboarding Enrichment



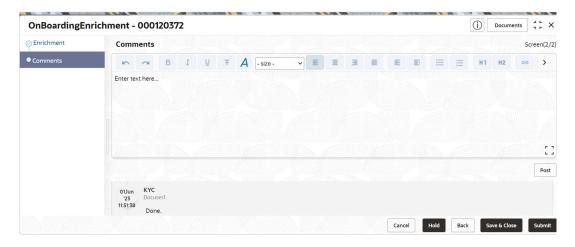
**Table 1-6 Onboarding Enrichment – Field Description** 

Field	Description
Add Customer	Select this option to open a pop-up screen with multiple options, where you can add the child customer details and link with the parent customer.
Configure	Select this option to open a pop-up screen, where you can add the following details:
	Customer profile
	Financial profile
	Stakeholders
	Assets

## 3. Click Next.

The **Comments** screen displays.

Figure 1-10 Enrichment - Comments





The RMs can capture overall comments for the **Onboarding Enrichment** stage. Capturing comments helps in better understanding of the task by the banker who will work with this task in the next stage.

4. On the **Comments** screen, specify the overall comments for the *Enrichment* stage and perform the following actions:

Table 1-7 Actions - Description

Action	Description
Post	Click <b>Post</b> . The comments are posted below the text box.
Submit	Click <b>Submit</b> . The <b>Checklist</b> window is displayed.
Outcome	On the <b>Checklist</b> window, select the <b>Outcome</b> as <b>Proceed</b> and click <b>Submit</b> . The task is moved to the <b>Review</b> stage.

#### Customer Profile

In the **Customer Profile** section, you can enrich the Small and Medium Enterprise customer with additional details.

#### Financial Profile

This topic provides the systematic instruction to enrich the customer's financial information in the **Financial Profile**.

#### Stakeholders

This topic provides the systematic instruction to add the Stakeholders details.

## Assets

This topic provides the systematic instruction to add the details about the assets of the Small and Medium Enterprise customer.

## 1.4.1 Customer Profile

In the **Customer Profile** section, you can enrich the Small and Medium Enterprise customer with additional details.

This topic contains the following subtopics:

#### Basic Information

This topic provides the systematic instruction to capture the Basic Info of the customer.

#### Address

This topic provides the systematic instruction to capture the address details about the Small and Medium Enterprise customer.

#### Rating

This topic provides the systematic instruction to capture the credit ratings details about the Small and Medium Enterprise customer.



## 1.4.1.1 Basic Information

This topic provides the systematic instruction to capture the Basic Info of the customer.

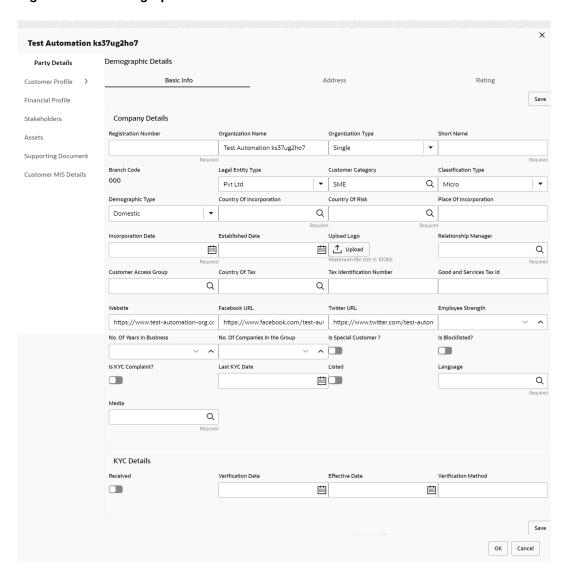


The fields marked as **Required** are mandatory.

 Click Configure option in the Onboarding Enrichment screen to add the additional information for Small and Medium Enterprise customer.

The **Demographic Details – Basic Info** screen is displayed.

Figure 1-11 Demographic Details - Basic Info



2. Specify the required details in the **Basic Info** segment.

For more information on fields, refer to the field description table.



Table 1-8 Demographic Details – Basic Info – Field Description

Field	Description
Registration Number	Specify the registration number of the company.
Company Name	Specify the company name.
Organization Type	Select the type of company.
Branch Code	Specify the branch code.  Note:  For the parent customer, the branch code defaults as the logged-in branch. For subsidiaries, the values can be entered at the time of capturing the details.
Customer Category	Click <b>search</b> icon and select the desired value from the list.
Demography Type	Specify the company demography from the drop-down list: The available options are: Global Domestic
Geographical Spread	Select the geographical spread of the company from the given list.
Country of Incorporation	Click <b>search</b> icon and select the country code from the list.
Country of Risk	Click <b>search</b> icon and select country code from the list.
Place of In-corporation	Specify the place of incorporation of the company.
Incorporation Date	Specify the incorporation date.
Established Date	Specify the established date.
Upload Logo	Upload logo of the Small and Medium Enterprise customer.
RM ID	Select the RM to be associated with the customer.
Customer Access Group	Click <b>Search</b> icon and select the customer access group from the list.  User should have required access to add a party within a customer access group as relationship. For more details, refer <b>Oracle Banking Party Configuration User Guide</b> .
Country Of Tax	Specify Country of Tax.
Tax Identification Number	Specify Tax Identification Number.  Note:  If Tax Identification Number is provided, Country of Tax must be provided.
Good and Services Tax Id	Specify Goods and Service Tax ID.
Company Website	Specify the company website.
Facebook URL	Specify the Facebook URL of the company.
Twitter URL	Specify the Twitter URL of the company.
Employee Strength	Specify the employee strength of the company.
No. of Years In Business	Specify the number of years the corporate is in business.
No. Of Companies In the Group	Specify the number of companies that are part of the corporate group.



Table 1-8 (Cont.) Demographic Details - Basic Info - Field Description

Field	Description
Is Special Customer	Specify if Party is considered as special customer.
Is Blacklisted	Specify, if party is blacklisted.
Language	Specify the preferred language to be used for communication.
Is KYC Compliant	Specify is Party is KYC Compliant.
Last KYC Date	Specify date of last KYC Check.
Listed Company	Specify, if party is a listed company.
Media	Specify the preferred mode of communication.

## 1.4.1.2 Address

This topic provides the systematic instruction to capture the address details about the Small and Medium Enterprise customer.

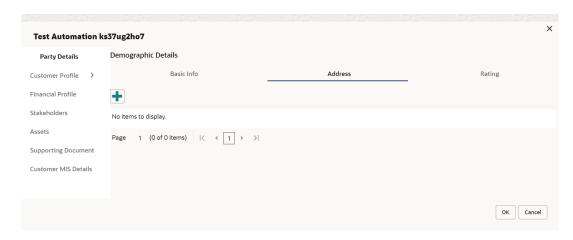


The fields marked as **Required** are mandatory.

 Click on Address tab in the Customer Profile screen to add the address information for Small and Medium Enterprise customer.

The **Demographic Details – Address** screen displays.

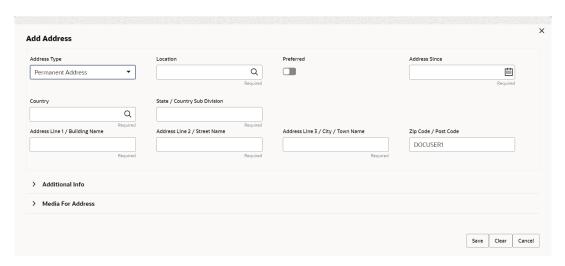
Figure 1-12 Demographic Details – Address



- 2. Click and expand the Current Address section.
- 3. Click on the + button to add the address details.

The Add Address screen displays.

Figure 1-13 Add Address



4. On the Add Address segment, specify the fields. For more information on fields, refer to the field description table.

Table 1-9 Add Address - Field Description

Field	Description
Address Type	Select the address type from the drop-down list. The available options are:  Permanent Address Residential Address Communication Address Office Address
	Note:  Address type can be configured as mandatory using Address Management. Refer to the Oracle Banking Party Configurations User Guide for more details.
Location	Click <b>Search</b> and select the preferred location from the list of values.
Preferred	Click the toggle to specify the preferred to be used for communication.
	Note:  If more than one address is captured for the same address type, at-least one address should be marked as preferred.
Address Since	Specify address start date.
Country	Click <b>Search</b> icon and select the country from the list of values.
State / Country Sub- division	Specify State or Country Sub-division.

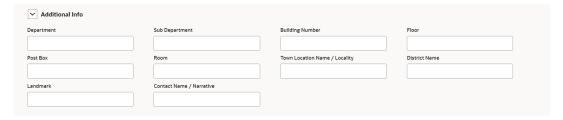
Table 1-9 (Cont.) Add Address - Field Description

Field	Description
Address Line 1 / Building Name	Specify Address Line 1 or Building Name.
Address Line 2 / Street Name	Specify Address Line 2 or Street Name.
Address Line 3 / City / Town Name	Specify Address Line 3 or City Name or Town Name.
Zip Code / Post Code	Specify Zip Code or Post Code.

5. Expand the Additional Info section on the Add Address segment.

The Additional Info data segment is displayed.

Figure 1-14 Additional Info



**6.** Specify the details in the **Additional Info** segment. For more information on fields, refer to the field description table.

Table 1-10 Additional Info – Field Description

Field	Description
Department	Specify the name of the department for the customer.
Sub Department	Specify the sub-department for the customer.
Building Number	Specify the building number.
Floor	Specify the floor for the given address.
Post Box	Specify the post box.
Room	Specify the room for the given address.
Town Location Name / Locality	Specify Town Location or Locality Name.
District Name	Specify the district name.
Landmark	Specify the near Landmark to address.
Contact Name / Narrative	Specify Contact Name or Narrative for the address

Note:

Refer to the **Oracle Banking Party Configurations User Guide** for entity maintenance.

On the Add Address screen, in the Media For Address segment, specify the details under the Mobile tab.

Figure 1-15 Mobile



8. On the **Mobile** tab, click + icon.

The Add Mobile Number pop-up screen is displayed.

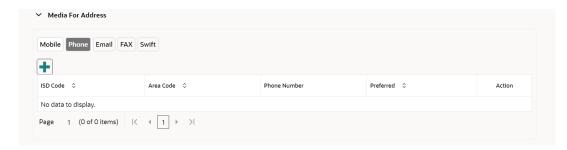
Specify the details in the Add Mobile Number pop-up screen. For more information on the fields, refer to the field description table.

Table 1-11 Media (Mobile) - Field Description

Field	Description
ISD Code	Specify the ISD code for the mobile number of the customer.
Mobile Number	Specify the mobile number of the customer.
Preferred	Specify the preferred mobile number, in case more than one mobile number is captured.

 On the Add Address screen, in the Media For Address segment, specify the details under the Phone tab.

Figure 1-16 Phone



11. On the Phone tab, click + icon.

The Add Phone Number pop-up screen is displayed.

**12.** Specify the details in the **Add Phone Number** pop-up screen. For more information on the fields, refer to the field description table.

Table 1-12 Media (Phone Number) - Field Description

Field	Description
ISD Code	Specify the ISD code for the phone number of the customer.
Area Code	Specify the area code for the phone number of the customer.
Phone Number	Specify the phone number of the customer.
Preferred	Specify the preferred phone number, in case more than one phone number is captured.



 On the Add Address screen, in the Media segment, specify the details under the Email tab.

Figure 1-17 Email



14. On the Email tab, click + icon.

The **Add Email** pop-up screen is displayed.

**15.** Specify the details in the **Add Email** pop-up screen. For more information on the fields, refer to the field description table.

Table 1-13 Media (Email) - Field Description

Field	Description
Email Id	Specify the email id of the customer.
Preferred	Specify the preferred email id, in case more than one email id is captured.

16. On the Add Address screen, in the Media segment, specify the details under the FAX tab.

Figure 1-18 FAX



17. On the Fax tab, click + icon.

The Add Fax Number pop-up screen is displayed.

**18.** Specify the fields under **Add Fax Number** pop-up screen. For more information on fields, refer to the field description table.

Table 1-14 Media (Fax) - Field Description

Field	Description
ISD Code	Specify the ISD code for the FAX number of the customer.
Area Code	Specify the area code for the FAX number of the customer.
Fax Number	Specify the FAX number of the customer.
Preferred	Specify the preferred FAX number, in case more than one FAX number is captured.

 On the Add Address screen, in the Media for Address segment, specify the details under the SWIFT tab.

Figure 1-19 SWIFT



20. On the Swift tab, click + icon.

The Add Swift pop-up screen is displayed.

**21.** On the **Add Swift** pop-up screen, specify the fields. For more information on the fields, refer to the field description table.

Table 1-15 Media (SWIFT) – Field Description

Field	Description
Business Identifier Code	Specify the business identifier code of the customer.
Address Line 1 to Address Line 4	Specify the address of the customer in SWIFT format.
Preferred	Specify the preferred mobile number, in case more than one mobile number is captured.

22. Click Save.

## 1.4.1.3 Rating

This topic provides the systematic instruction to capture the credit ratings details about the Small and Medium Enterprise customer.

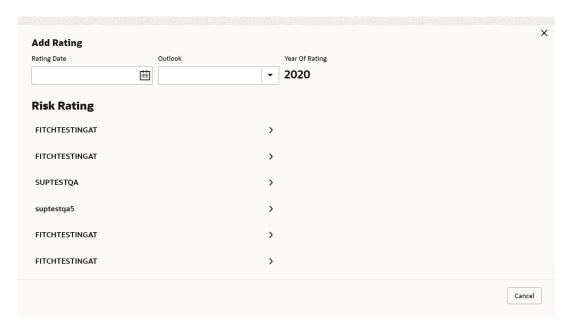


The fields marked as **Required** are mandatory.

 Click on Rating tab in the Customer Profile screen to add the address information for Small and Medium Enterprise customer.

The **Demographic Details – Rating** screen displays.

Figure 1-20 Demographic Details - Add Rating



2. Specify the required details in the **Rating** segment.

For more information on fields, refer to the field description table.

Table 1-16 Demographic Details – Rating – Field Description

Field	Description
Rating Date	Select the date on which the rating was updated.
Outlook	Specify the credit rating agency output for the customer.
Year Of Rating	Specify the year of the rating.
Risk Rating	Specify the credit rating by selecting the rating agency and the corresponding rating.

3. Click **OK** to save the details.

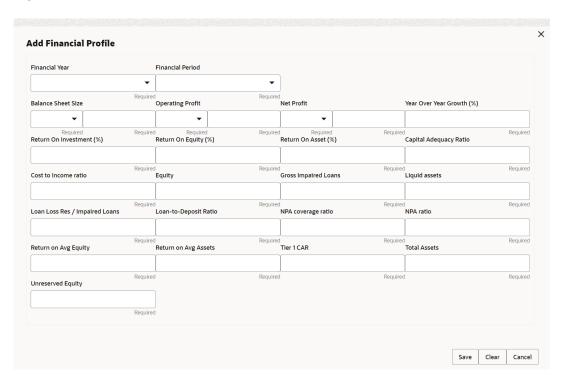
## 1.4.2 Financial Profile

This topic provides the systematic instruction to enrich the customer's financial information in the **Financial Profile**.



On the Party Details screen, click on the Financial Profile section
 The Financial Profile screen displays.

Figure 1-21 Financial Profile



2. Click + icon to add the financial profile.

The Add Financial Profile screen displays.

For more information on fields, refer to the field description table.

**Table 1-17 Financial Profile – Field Description** 

Field	Description	
Year	Specify the year for which the financial details will be captured.	
Currency	Specify the currency for capturing financial details.	
Balance Sheet Size	Specify the balance sheet size of the small and medium enterprise for the selected year.	
Operating Profit	Specify the operating profit of the small and medium enterprise for the selected year.	
Net Profit	Specify the net profit of the small and medium enterprise for the selected year.	
Year Over Year Growth	Specify the year-on-year growth.	
Return On Investment	Specify the return on investment for the selected year.	
Return On Equity	Specify the return on equity for the selected year.	
Return On Asset	Specify the return on assets for the selected year.	

3. Click **Save** to save the details.

## 1.4.3 Stakeholders

This topic provides the systematic instruction to add the Stakeholders details.



The fields marked as **Required** are mandatory.

1. On the Party Details screen, click on the Stakeholders section.

The Stakeholders Details screen displays.

Figure 1-22 Stakeholder Details



**Stakeholders Detail** is necessary for the bank to ascertain the credibility of the business. Stakeholders to a customer can be either of the following:

- An existing customer of the Bank.
- An existing party that is not a customer but is a stakeholder to another customer of the bank.
- · A new party, which is neither a customer nor an existing party (stakeholder).

The Following **Stakeholder** types are supported for the FI customer:

- Shareholders
- Customers
- Owners
- Authorized Signatories Signature can be uploaded for Authorized Signatories.
- Guarantors
- Suppliers
- Bankers
- Insurers
- Buyers



- Management Team
- Sponsors
- Directors
- Contractors
- Auditors
- Debtors
- Creditors
- Advisor

## Note:

- User should have required access to add a party within a customer access group as stakeholder. For more details, refer Oracle Banking Party Configuration User Guide.
- User should have required Personal Identifiable Information (PII) access to add individual stakeholders, if PII fields are configured. For more details, refer Oracle Banking Party Configuration User Guide.
- 2. Select the corresponding Stakeholder and click + icon to add the desired stakeholder.

The **Add New Owners** screen displays.

Figure 1-23 Add New Owners



## On the Add New Owners screen:

- Specify the existing CIF if the stakeholder is an existing customer.
- Specify the existing Party Id if the stakeholder is an existing party but not a customer (or) select from the list of the recently added stakeholders to the same application.
- 3. On the Add New Owners screen.
  - Specify the existing CIF if the stakeholder is an existing customer.



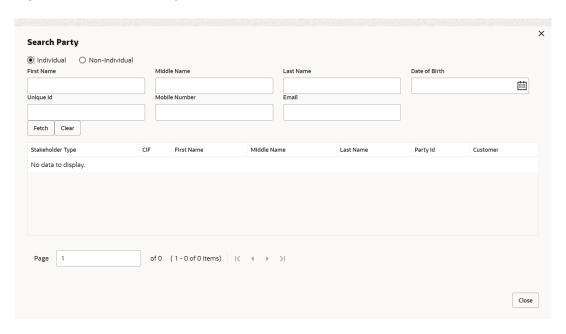
• Specify the existing Party Id if the stakeholder is an existing party but not a customer (or) select from the list of the recently added stakeholders to the same application.



If CIF/Party Id is not known, click the search icon to launch the **Search Party** screen and select from the list of values.

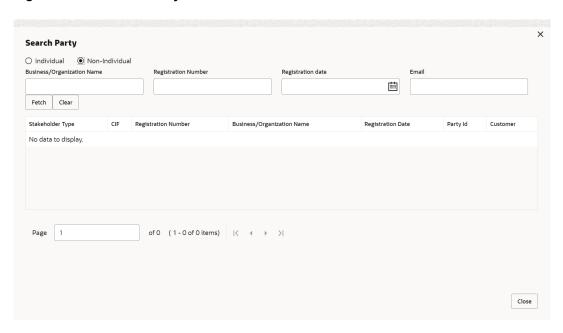
The Search Party - Individual screen displays.

Figure 1-24 Search Party – Individual



The **Search Party - Non Individual** screen displays.

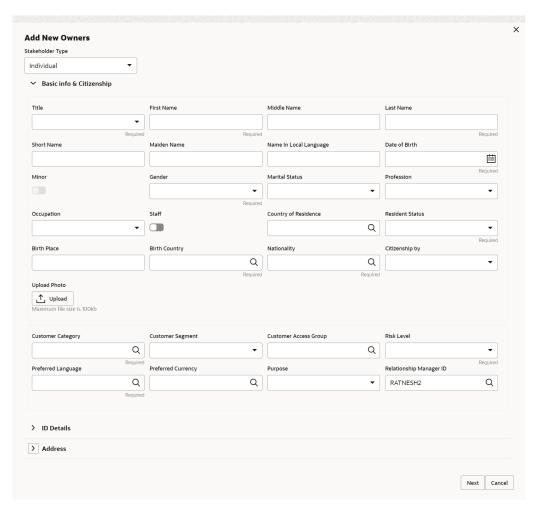
Figure 1-25 Search Party - Non-Individual



- **4.** If the **stakeholder** is **New** to the bank, perform the following steps:
  - a. Click Next without entering CIF/Party Id.

The **Add New Owners** screen is displayed to capture details for the new relationship.

Figure 1-26 Add New Owner



b. On the Add New Owners segment, specify the fields. For more information on fields, refer to the field description table.

Table 1-18 Add New Owners - Field Description

Field	Description
Stakeholder Type	Select the stakeholder type from the drop-down lisy.
Title	Select the title from the drop-down lits.
First Name	Specify the first name of the new stakeholder.
Middle Name	Specify the middle name of the new stakeholder.
Last Name	Specify the last name of the new stakeholder.
Short Name	Specify the short name of the new stakeholder.
Maiden Name	Specify the maiden name of the new stakeholder.
Date of Birth	Select the date of birth of the new stakeholder.
Gender	Select the gender from the drop-down list.
Marital Status	Select the marital status from the drop-down list.
Customer Category	Click the <b>search</b> icon and select the customer category from the list.
Customer Segment	Select the customer segment from the drop-down list.

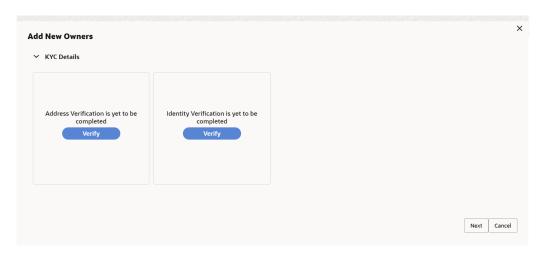
Table 1-18 (Cont.) Add New Owners - Field Description

Field	Description	
Customer Access Group	Click <b>search</b> icon and select the customer access group for the party.	
	Note:  User should have required access to onboarding a party within a customer access group. For more details, refer to Oracle Banking Party Configuration User Guide.	
ID Type	Select the ID type from the drop-down list.	
Unique ID	Specify the unique ID of the new stakeholder.	
Upload Photo	Upload the photo of the new stakeholder.	
Birth Country	Click the <b>search</b> icon and select the birth country from the list.	
Nationality	Click the <b>search</b> icon and select the nationality of the stakeholder from the list.	
Citizenship By	Select the 'Citizenship By' from the drop-down list.	
Residential Status	Select the residential status from the drop-down list.	
Country of Residence	Click the <b>search</b> icon and select the country from the list.	
Preferred Language	Select the preferred language from the drop-down list.	
Preferred Currency	Click the <b>search</b> icon and select a preferred currency from the list.	
Address	Specify the fields under this segment.	
Address Type	Select the address type from the drop-down list.	
<b>Building Name</b>	Specify the building name of the new stakeholder.	
Street Name	Specify the street name of the new stakeholder.	
Locality	Specify the locality of the new stakeholder.	
City	Specify the city of the new stakeholder.	
State	Specify the state of the new stakeholder.	
Country Code	Click the <b>search</b> icon and select country code from the list.	
Zip Code	Specify the zip code of the address.	
Mobile Number	Specify the mobile number of the new stakeholder.	
Email ID	Specify the email Id of the new stakeholder.	
Contact Number	Specify the contact number of the new stakeholder.	
Narrative	Specify the description for the new stakeholder.	

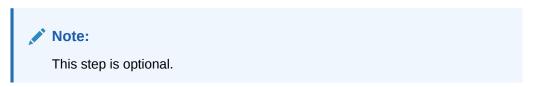
c. Click **Next** to capture the KYC details for the new relationship.

The **Add New Owners** screen displays.

Figure 1-27 Add New Owners - KYC



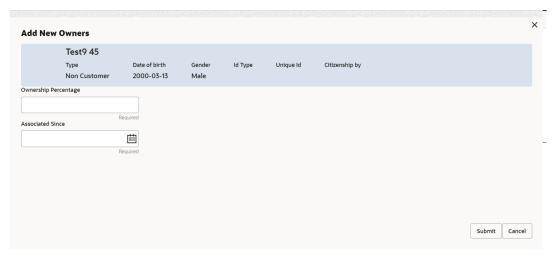
d. On the Add New Owners screen, update the KYC Details.



5. Click **Next** to add relationship-specific attributes.

The Add New Owner - Relationship Specific screen displays.

Figure 1-28 Add New Owners - Capture relationship-specific attribute



On the Add New Owner - Relationship Specific screen, specify the fields. For more information on fields, refer to the field description table.

Table 1-19 Add New Owners – Relationship Specific - Field Description

Field	Description
Ownership Percentage	Specify the ownership percentage value.



Table 1-19 (Cont.) Add New Owners – Relationship Specific - Field Description

Field	Description
Associated Since	Specify the date from which the stakeholder is associated with the bank.

7. Click **Submit** to linked to the customer being onboarded.



If the stakeholder is an existing customer or an existing Party, then the linkage is based on the CIF/Party Id. In case a new stakeholder is being added, the system will generate a Party Id for the newly added stakeholder. This Party Id is used to establish a link between the new customer and stakeholder.

Click OK to save the details.

## 1.4.4 Assets

This topic provides the systematic instruction to add the details about the assets of the Small and Medium Enterprise customer.

Note:

The fields marked as **Required** are mandatory.

1. On the **Party Details** screen, click on the **Assests** section.

The Assets screen displays.

Figure 1-29 Assets



2. Click on the + button to add Assets Details.

The Add Assets screen displays.

## Figure 1-30 Add Assets

Specify the required details in the Add Assets segment. For more information on fields, refer to the field description table.

Table 1-20 Add Assets - Field Description

Field	Description
Name	Specify the name for the asset.
Value	Specify the currency and value of the asset.
Description	Specify the description of the details of the assets being captured.

4. Click **Submit** to submit the assest details.

## 1.5 Review

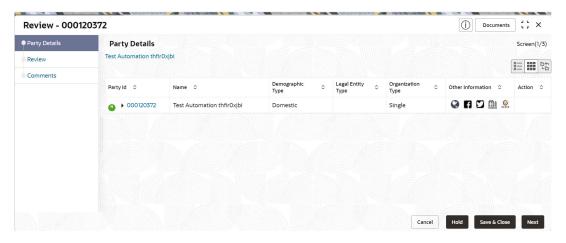
In the **Review** stage, the final reviewer needs to review the customer details and move the task to the **Approval** stage if the details are appropriate.

If the details of the customer are inappropriate, the reviewer can send the task back to the previous stage. The reviewer can acquire and edit the **Review** task using the **Free Tasks** screen.

 Click Acquire and Edit in the Free Tasks screen of the previous stage Onboarding Enrichment stage.

The **Review** screen displays.

Figure 1-31 SME – Review



- Right click on the Customer icon in tree view and select the View Option or Party ID to view the details captured for the Small and Medium Enterprise customer.
- 3. Review the details captured for the Small and Medium Enterprise customer.
- Click Next.

The Review - Review Comments screen displays.

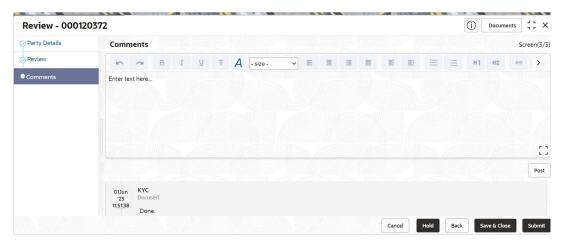
Figure 1-32 Review - Review Comments



- 5. Specify the comments in the **Review Comments** screen.
- 6. Click Next.

The **Comments** screen displays.

Figure 1-33 Review – Overall Comments



7. Specify the overall comments for the *Review* stage and perform the following actions:

Table 1-21 Actions - Description

Action	Description
Post	Click <b>Post</b> . The comments are posted below the text box.
Submit	Click Submit. The Checklist window is displayed.
Outcome	On the Checklist window, select the Outcome as Proceed or Additional Info and click Submit. Based on the value selected for the outcome, the following conditions apply:  If Proceed is selected, the task is moved to the Recommendation stage.  If Additional Info is selected, the task is moved back to the Onboarding Enrichment stage.



## 1.6 Recommendations

In the **Recommendation** stage, the approver needs to review the progress done so far and provide recommendations for each of the data segments with a decision as approve or reject.

The approver also has an option to validate of the captured details are as per Bank's policy or not and if there are any steps required to mitigate the risk.

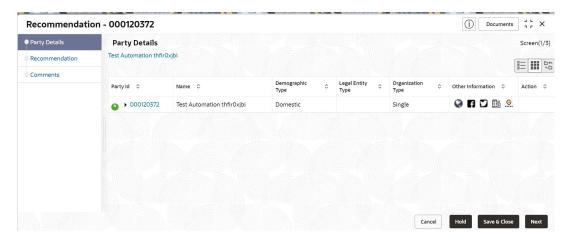


The fields marked as **Required** are mandatory.

 Click Acquire and Edit in the Free Tasks screen for the application for which Recommendation stage has to be acted upon.

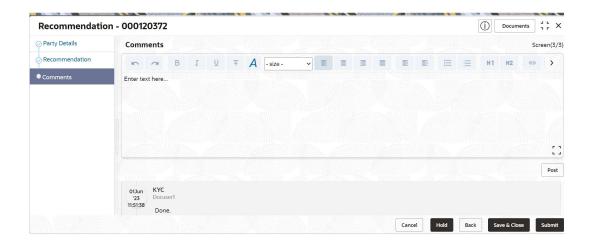
The Small and Medium Enterprise - Recommendation screen displays.

Figure 1-34 SME - Recommendation



- 2. Right-click on the icon in tree view and select view option or click on the Party Id hyperlink in List or table view to view details captured for the Small and Medium Enterprise
- 3. Click Next.

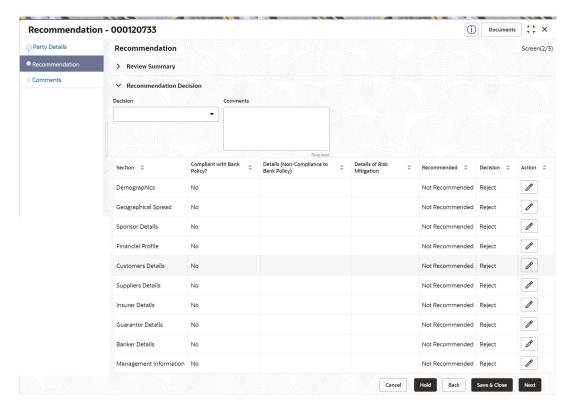
The Recommendation - Recommendation Comments



- 4. Click and expand Review Summary to view comments from Reviewer in Review Stage.
- 5. Click and expand **Recommendation Decision** section.

The Recommendation Decision screen displays.

Figure 1-35 Recommendation Decision



- 6. Select Recommendation decision in Decision field.
- 7. Specify the **Comments** for **Recommendation** decision.
- Click Action to Input Recommendation details for each of the Party Information Data Segment.

Figure 1-36 Onboarding Approval



**9.** On the **Onboarding Approval** screen, specify the details. For more information on fields, refer to the field description table.

Table 1-22 Onboarding Approval – Field Description

Field	Description	
Party Detail	Displays the specific section for which the approval needs to be provided.	
As per Bank Policies	Select if the customer details of those sections are as per bank policy.	
	Note:  By default, it is selected as false.	
Details of Dimensions as per bank policy	If the customer data is not as per bank policy, enter the details of dimensions.	
Mitigate	Specify the mitigate comments.	
Recommendation	Select if the customer detail is recommended.	
	Note:  By default, it is selected as false.	
Decision	Select Approve or Reject from the drop-down field.	

10. Click Next.

The **Recommendation - Comments** screen displays.

**11.** Specify the overall comments for the **Recommendations** stage and perform the following actions:

Table 1-23 Actions - Description

Action	Description
Post	Click <b>Post</b> . The comments are posted below the text box.
Submit	Click <b>Submit</b> . The <b>Checklist</b> window is displayed.
Outcome	On the <b>Checklist</b> window, select the <b>Outcome</b> as <b>Proceed</b> and click <b>Submit</b> . The task is moved to the <b>Approval</b> stage.

# 1.7 Approval

In the **Approval** stage, the approver needs to review the activity done across all the stages and provide final signoff to approve the customer onboarding.

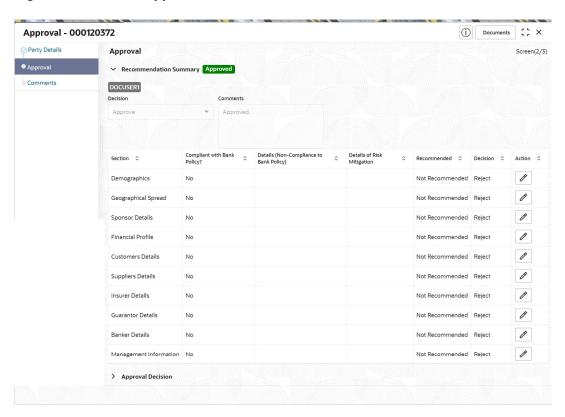
The approver also has an option to validate of the captured details are as per Bank's policy or not and if there are any steps required to mitigate the risk.

1. On the Homepage, click Tasks. Under Tasks, click Free Tasks.

2. Click **Acquire and Edit** in the **Free Tasks** screen for the application for which **Approval** stage has to be acted upon.

The Approval screen displays.

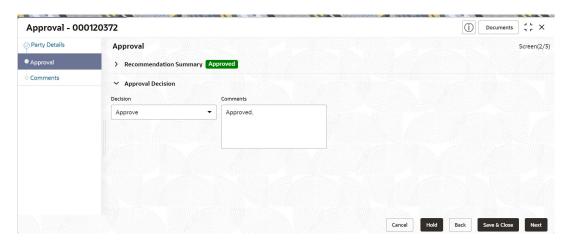
Figure 1-37 SME - Approval



- 3. Right-click on the icon in tree view and select view option or click on the Party Id hyperlink in List or table view to view details captured for the Small and Medium Enterprise.
- 4. Click **Next** after the reviewing the customer information.

The Approval - Approval comments screen displays.

Figure 1-38 Approval – Approval Comments





 View Recommendation Summary as Approved or Rejected based on the Recommendation Decision provided in Recommendation stage.



If more than one Recommendation user is configured, Recommendation summary will be determined are as follows:

**Table 1-24 Recommendation Summary** 

Number of Users	Individual Decision	Recommendation Summary
2 User (User 1 & User 2)	User 1 – Approved User 2 – Approved	Approved
2 User (User 1 & User 2)	User 1 – Approved User 2 – Rejected	Rejected
3 Users (User 1 & User 2 & User 3)	User 1 – Approved User 2 – Rejected User 3 – Approved	Rejected

6. Click and Expand Recommendation Summary view Recommendation Decision and Comments from respective users from Recommendation stage.

The **Recommendation Summary** screen displays.

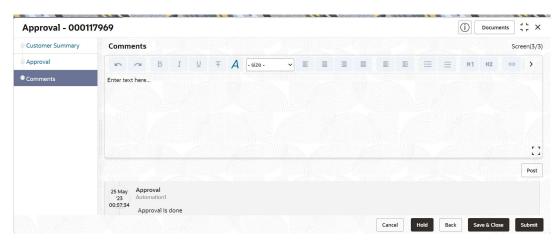
- 7. Click Action to see Recommendation details and KYC details for respective KYC types.
- Click and Expand Approval Decision to provide Approval Decision and Comments for Party Onboarding.

The **Approval Decision** screen displays.

9. Click **Next** to **Comments** data segments.

The Approval - Comments screen displays.

Figure 1-39 Approval - Comments



10. Click Next.

The **Comments** screen is displayed.



11. Specify the overall comments for the **Approval** stage and perform the following actions:

Table 1-25 Actions - Description

Action	Description
Post	Click <b>Post</b> . The comments are posted below the text box.
Submit	Click <b>Submit</b> . The <b>Checklist</b> window is displayed.
Outcome	On the Checklist window, select the Outcome as Proceed, Reject, or Additional Info and click Submit. Based on the value selected for the outcome, the following conditions apply:  If Proceed is selected, the onboarding process is completed.  If Reject is selected, the onboarding process is rejected.  If Additional Info is selected, the task is moved back to the manual retry queue for further processing.

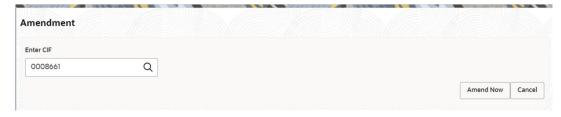
## 1.8 Amendment

In the **Amendment** stage, the relationship manager can amend the information or can add additional information about an Small Medium Enterprise customer using Oracle Banking Enterprise Party Management.



- User should have required Customer Group Access to amend a party within a customer access group.
- User should have required Personal Identifiable Information (PII) access to amend a party, if PII fields are configured.
- The fields marked as Required are mandatory.
- On the Homepage, click Party Services. Under Party Services, click Amendment.
   The Amendment screen displays.

Figure 1-40 Amendment – Enter Customer Id



- 2. On the Amendment screen, specify the CIF and click Amend Now.
  - The **Small and Medium Enterprise Amendment** screen displays.
- 3. On the **Quick Initiation** screen, edit the information for the desired fields, and submit the task. For information *Initiation* stage, refer to Onboarding Initiation.
  - The task is moved to the Small and Medium Enterprise Amendment KYC stage.



- 4. Acquire the AME Amendment KYC task, update the status of KYC check in this stage, and submit the task. For information on the KYC stage, refer to KYC Check.
  - The task is moved to the SME Amendment Enrichment stage.
- 5. Acquire the *SME Amendment Enrichment* task, update the desired information in this stage, and submit the task. For information on the *Enrichment* stage, refer to Onboarding Enrichment.
  - The task is moved to the *SME Amendment Review* stage.
- 6. Acquire the SME Amendment Review task, update the desired information in this stage, and submit the task. For information on the Review stage, refer to Review.
  - The task is moved to the SME Amendment Recommendation stage.
- Acquire the SME Amendment Recommendation task, update the desired information in this stage, and submit the task. For information on the Recommendation stage, refer to Recommendations.
  - The task is moved to the *SME Amendment Approval* stage.
- 8. Acquire the *SME Amendment Approval* task, update the desired information in this stage, and submit the task. For information on the *Approval* stage, refer to *Approval*.
  - The amendment of the corporate customer is completed.



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