# Oracle® Banking Microservices Architecture Small and Medium Business Onboarding User Guide





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# **Preface**

This guide provides step-by-step instructions to onboard a Small and Medium Business (SMB) customer using Oracle Banking Enterprise Party Management.

- Audience
- Diversity and Inclusion
- Related Resources
- Conventions
- List of Topics
- Symbols, Definitions and Abbreviations
- Screenshot Disclaimer

## **Audience**

This guide is intended for the bankers who are responsible for onboarding SMB customers into the bank.

# **Diversity and Inclusion**

Oracle is fully committed to diversity and inclusion. Oracle respects and values having a diverse workforce that increases thought leadership and innovation. As part of our initiative to build a more inclusive culture that positively impacts our employees, customers, and partners, we are working to remove insensitive terms from our products and documentation. We are also mindful of the necessity to maintain compatibility with our customers' existing technologies and the need to ensure continuity of service as Oracle's offerings and industry standards evolve. Because of these technical constraints, our effort to remove insensitive terms is ongoing and will take time and external cooperation.

# **Related Resources**

For more information, see these Oracle resources:

- Getting Started User Guide
- SMB 360 User Guide

### Conventions

The following text conventions are used in this document:

Convention	Meaning
boldface	Boldface type indicates graphical user interface elements associated with an action, or terms defined in text or the glossary.
italic	Italic type indicates book titles, emphasis, or placeholder variables for which you supply particular values.



Convention	Meaning
monospace	Monospace type indicates commands within a paragraph, URLs, code in examples, text that appears on the screen, or text that you enter.

# **List of Topics**

This guide is organized into the following topics:

**Table List of Topics** 

Торіс	Description
SMB Onboarding	This topic provides an overview of the SMB onboarding process and covers the actions to be performed in the onboarding process.
Amendment	This topic provides step-by-step instructions to amend the information or can add additional information about a SMB customer.
Straight Through Processing for Onboarding Requests Received from Channels	This topic provides the configurations available to allow straight-through processing of SMB onboarding requests received from channels.

# Symbols, Definitions and Abbreviations

The following are the symbols you are likely to find in this guide:

Table Symbols

Symbol	Function
+	Add icon
	Edit icon
	Delete icon
	Calendar icon
×	Close icon
v A	Increase/Decrease value
2 <sup>3</sup> 12	Maximize
Jill January Company	Minimize



Table (Cont.) Symbols

Symbol	Function
•	Open a list
Q	Perform Search

Table Common Icons and its Definitions

Icon	Operation
Submit	Click <b>Submit</b> to default the checklists applicable for the stage based on the application category. After verifying all the checklists and the selection of the outcome, the task will be submitted.
Post	Click <b>Post</b> to post the comments below the <b>Comments</b> text box.
Cancel	Once you click <b>Cancel</b> , the system will ask for confirmation and on confirming the task will be closed without saving the data.
Hold	Click <b>Hold</b> to save the captured details and suspend the task status. The suspended task will be available in the Hold queue. This option is used if there is any pending information to be captured. If mandatory fields have not been captured, the system will display an error until the mandatory fields have been captured.
Next	Click <b>Next</b> to save the captured details and then the system will move to the next screen. If mandatory fields have not been captured, the system will display an error until the mandatory fields have been captured. If mandatory fields have not been captured, the system will display an error until the mandatory fields have been captured.
Back	Click <b>Back</b> to save the captured details and move to the previous screen.
Save and Close	Click <b>Save and Close</b> , the captured details will be saved. If mandatory fields have not been captured, the system will display an error until the mandatory fields are captured.

# **Screenshot Disclaimer**

Information used in the interface or documents are dummy, it does not exist in real world, and its only for reference purpose.



1

# SMB Onboarding

SMB Onboarding is an umbrella term that is often used to describe the entire process that users go through when they start their journey as a customer of a banking product or service.

#### **Topics**

#### Overview of Small and Medium Business Onboarding

SMB Onboarding is the process of collecting, evaluating, and authorizing customer information for secured banking operations.

#### Onboarding Initiation

In the *Initiation* stage, the RM can capture brief information about the Small and Medium Business customer to be onboarded using Oracle Banking Enterprise Party Management.

#### Onboarding Enrichment

In the Enrichment stage, the relationship manager can capture detailed information about the SMB customer to be added in the Oracle Banking Enterprise Party Management.

#### KYC Check

KYC check for the SMB customer is populated based on the product selected by that customer. The banks can directly perform the KYC check by themselves or reach external agencies for the KYC information.

#### Recommendation

In this stage, the final Recommendation user reviews the customer details and moves the task to Approval stage if the details are appropriate.

#### Approval

In the **Approval** stage, the head of the division can view the customer information and decide to approve or reject the task based on comments from the Reviewer.

#### Amendment

In the **Amendment** stage, the relationship manager can amend the information or can add additional information about an SMB customer using Oracle Banking Enterprise Party Management.

Straight Through Processing for Onboarding Requests Received from Channels
 Configurations are available for the onboarding requests received from channels to allow
 straight-through processing of SMB onboarding and handoff to the core system without
 waiting for any manual intervention.

# 1.1 Overview of Small and Medium Business Onboarding

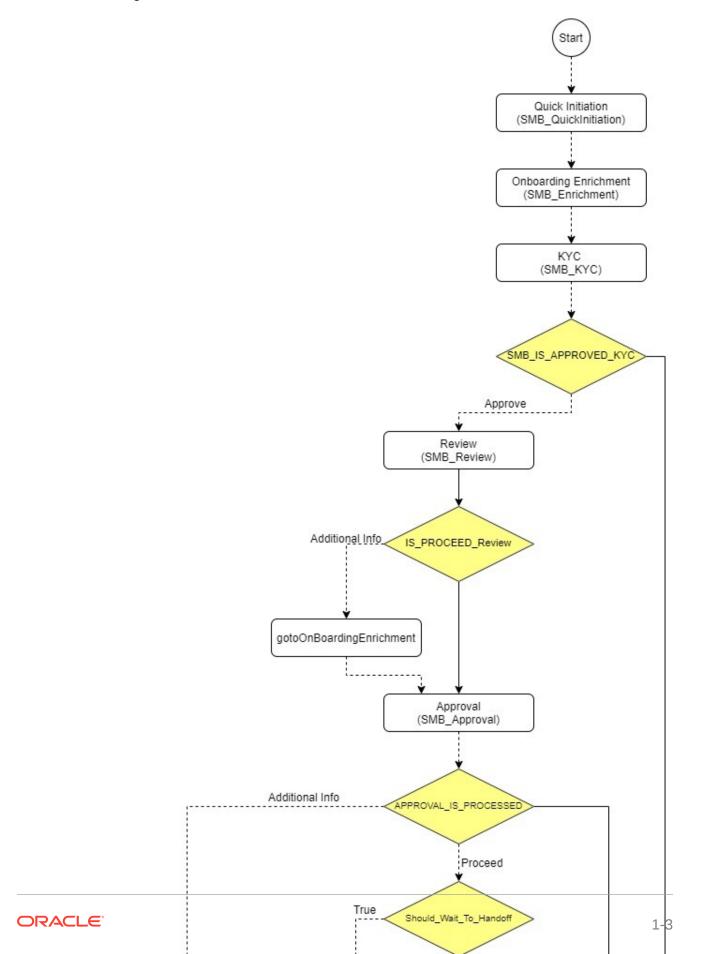
SMB Onboarding is the process of collecting, evaluating, and authorizing customer information for secured banking operations.

The Relationship Managers (RM) can initiate this process when the customer shows interest in any of the bank's products or approaches the bank for an availing facility. The information collected throughout this process is stored in the bank's database for future reference.

The flow diagram illustrates the different stages in the Small and Medium Business Onboarding process is shown below for reference:



Figure 1-1 Process Flow



# 1.2 Onboarding Initiation

In the *Initiation* stage, the RM can capture brief information about the Small and Medium Business customer to be onboarded using Oracle Banking Enterprise Party Management.



The fields, which are marked with an asterisk, are mandatory.

- On Home screen, click Party Services. Under Party Services, click Small and Medium Business Onboarding.
- Under Small and Medium Business Onboarding, click Onboarding.
   The Onboarding screen displays.

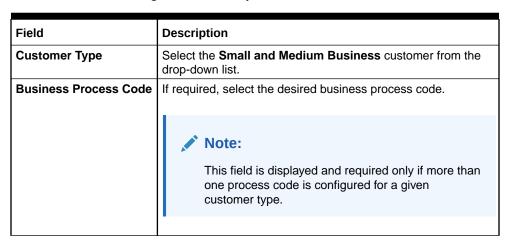
Figure 1-2 Onboarding Initiate



3. On the **Onboarding** screen, specify the fields.

For more information on fields, refer to the field description table.

Table 1-1 Onboarding - Field Description



4. Click Onboard Now.

The Small and Medium Business - Quick Initiation screen is displayed.



Figure 1-3 SMB Onboarding - Quick Initiation



On the Small and Medium Business - Quick Initiation screen, specify the details about the customer.

For more information on fields, refer to the field description table.

Table 1-2 Small and Medium Business - Quick Initiation - Field Description

Field	Description
Doing Business As	Specify the business of the <b>Small and Medium Business</b> customer.
Registration Number	Specify the registration number.
Date of Registration	Specify the date of registration.
SMB Classification	Select the <b>Small and Medium Business</b> classification from the drop-down list.
Customer Category	Click <b>search</b> icon and select the customer category from the list of values.

6. Click **Submit** system will check for duplicate customers.

If there is no duplicate customer existed in the system, then the system creates a unique party ID for the customer and displays the **Onboarding Initiation - Basic Details** screen.

If there are duplicate customers exist in the system. It will display the list of customers with same name. The user will have below facilities:

- Abort to discard the Customer Onboarding.
- Continue to save the Customer Onboarding.
- Cancel to cancel the Customer Onboarding.

The Initiation - Duplication Check screen displays.

Figure 1-4 Duplication Check



- Dedupe check will fetch the matches found against the below information:
  - Information of existing customers present in the system.



- Information of the customers for whom the onboarding application was denied/rejected.
- By default, the system validates based on the customer organization name. If other attributes are required for dedupe check that can be configured.

Dedupe check will be performed as a service.

Onboarding Initiation - Basic Details

This topic provides the details of the business such as the name, registration number, and registration date, tax ID, etc. along with personal details of the business owner including name, date of birth, and address in the **Basic Details** screen.

Onboarding Initiation - Stakeholder Details

This topic provides the details about the stakeholder such as owners, authorized signatories, guarantors, and suppliers of the business in the **Stakeholder Details** screen.

- Onboarding Initiation Financial Information
   Information about the customer's income, assets, and liability is added to the Financial Information screen.
- Onboarding Initiation Interested Products
   All the bank products relevant to the customer are displayed on the Interested Products screen.
- Onboarding Initiation Comments
   The RMs can capture overall comments for the initiation stage in the Comments screen.
- Onboarding Initiation Review and Submit
   The Review and Submit screen provides a consolidated view of the information captured in all the sections.

## 1.2.1 Onboarding Initiation - Basic Details

This topic provides the details of the business such as the name, registration number, and registration date, tax ID, etc. along with personal details of the business owner including name, date of birth, and address in the **Basic Details** screen.



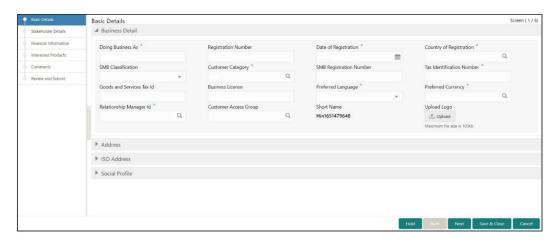
The fields, which are marked with an asterisk, are mandatory.

 On the Initiation - Basic Details screen, click and expand the Business Details section.

The Business Details screen displays.



Figure 1-5 Initiate - Business Details



On the Business Details screen, specify the additional information related to the business.

For more information on fields, refer to the field description table.

**Table 1-3 Business Details – Field Description** 

Field	Description
Country of Registration	Specify the country of registration.
Doing Business As	Specify the role in the business.
Registration Number	Specify the registration number of the business.
Date of Registration	Specify the date of reregistration of business.
SMB Classification	Specify the small and medium business classification.
Customer Category	Specify the customer category.
SMB Registration Number	Specify the Small and Medium Business registration number.
Tax Identification Number	Specify the tax identification number of the SMB customer.
Goods and Services Tax	Specify the goods and services tax Id.
Business License	Specify the business license.
Relationship Manager Id	Specify the relationship manager Id.



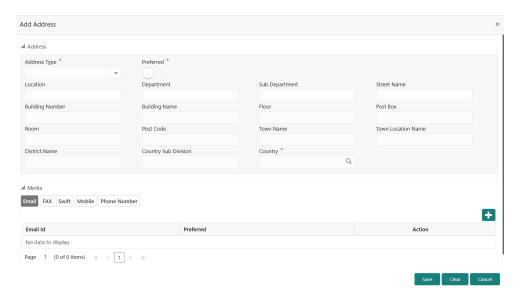
Basic details provided in the **Quick Initiation** screen are automatically populated in the **Initiation - Basic Details** screen.

- 3. Upload logo of the customer, if available.
- 4. Click and expand the Address section.
- 5. Click on the + button to add the address details.

The Address screen displays.



Figure 1-6 Address



**6.** On the **Address** segment, specify the fields. For more information on fields, refer to the field description table.

Table 1-4 Address - Field Description

Field	Description
Address Type	Select the address type from the drop-down list.
Location	Click <b>Search</b> and select the preferred location. This pertains to a particular area in a country.
Preferred	Click the toggle to specify the preferred to be used for communication.
Address From	Specify Address Start Date.
Address To	Specify Address End Date.
Address Line 1 / Building Name	Specify Address Line 1 or Building Name.
Address Line 2 / Street Name	Specify Address Line 12 or Street Name.
Address Line 3 / City / Town Name	Specify Address Line 3 or City Name or Town Name.
State / Country Sub- division	Specify State or Country Sub-division.
Country	Click the search icon and select country code from the list.
Zip Code / Post Code	Specify Zip Code or Post Code.

 Expand the Additional Info section on the Address segment to specify the Additional Address Information. For more information on fields, refer to the field description table.

Table 1-5 Additional Info – Field Description

Field	Description
Department	Specify the name of the department for the customer.



Table 1-5 (Cont.) Additional Info - Field Description

Field	Description
Sub Department	Specify the sub-department for the customer.
Building Number	Specify the building number.
Floor	Specify the floor for the given address.
Post Box	Specify the post box.
Room	Specify the room for the given address.
Town Location Name / Locality	Specify Town Location or Locality Name.
District Name	Specify the district name.
Landmark	Specify the near Landmark to address.
Contact Name / Narrative	Specify Contact Name or Narrative for the address
Street Name	Specify the street name.
+ icon	Click the + button to add another address.

8. On the **Add Address** screen, in the **Media** segment, specify the details under the **Email** tab. For more information on fields, refer to the field description table.

Figure 1-7 Email



Table 1-6 Media (Email) - Field Description

Field	Description
Email Id	Specify the email id of the customer.
Preferred	Specify the preferred email id, in case more than one email id is captured.
Action	If required, select the desired icon to edit/delete the entry.

On the Add Address screen, in the Media segment, specify the details under the FAX tab. For more information on fields, refer to the field description table.

Figure 1-8 FAX





Table 1-7 Media (Fax) - Field Description

Field	Description
ISD Code	Specify the ISD code for the FAX number of the customer.
Area Code	Specify the area code for the FAX number of the customer.
Fax Number	Specify the FAX number of the customer.
Preferred	Specify the preferred FAX number, in case more than one FAX number is captured.
Action	If required, select the desired icon to edit/delete the entry.

**10.** On the **Add Address** screen, in the **Media** segment, specify the details under the **Mobile** tab. For more information on fields, refer to the field description table.

Figure 1-9 Mobile



Table 1-8 Media (Mobile) - Field Description

Field	Description
ISD Code	Specify the ISD code for the mobile number of the customer.
Mobile Number	Specify the mobile number of the customer.
Preferred	Specify the preferred mobile number, in case more than one mobile number is captured.
Action	If required, select the desired icon to edit/delete the entry.

11. On the **Add Address** screen, in the **Media** segment, specify the details under the **Phone Number** tab. For more information on fields, refer to the field description table.

Figure 1-10 Phone Number





Table 1-9 Media (Phone Number) - Field Description

Field	Description
ISD Code	Specify the ISD code for the phone number of the customer.
Area Code	Specify the area code for the phone number of the customer.
Phone Number	Specify the phone number of the customer.
Preferred	Specify the preferred phone number, in case more than one phone number is captured.
Action	If required, select the desired icon to edit/delete the entry.

**12.** On the **Add Address** screen, in the **Media** segment, specify the details under the **SWIFT** tab. For more information on fields, refer to the field description table.

Figure 1-11 SWIFT



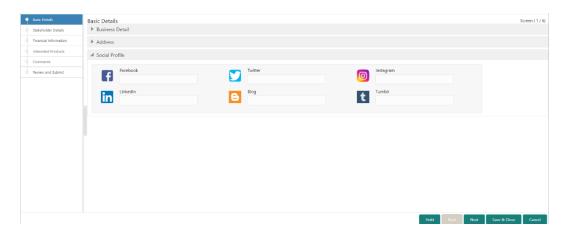
Table 1-10 Media (SWIFT) - Field Description

Field	Description
Business Identifier Code	Specify the business identifier code of the customer.
Address Line 1 to Address Line 4	Specify the address of the customer in SWIFT format.
Preferred	Specify the preferred mobile number, in case more than one mobile number is captured.
Action	If required, select the desired icon to edit/delete the entry.

13. Click and expand Social Profile section.

The **Social Profile** screen displays.

Figure 1-12 Social Profile





14. On the Social Profile segment, specify the fields.

For more information on fields, refer to the field description table.

**Table 1-11 Social Profile – Field Description** 

Field	Description
Facebook	Select the address of the Facebook profile.
Twitter	Select the address of the Twitter profile.
Instagram	Select the address of the Instagram profile.
LinkedIn	Select the address of the LinkedIn profile.
Blog	Select the address of the Blog profile.
Tumblr	Select the address of the Tumblr profile.

15. Click Next to move to the Stakeholders Details screen.

# 1.2.2 Onboarding Initiation - Stakeholder Details

This topic provides the details about the stakeholder such as owners, authorized signatories, guarantors, and suppliers of the business in the **Stakeholder Details** screen.

Stakeholders' detail is necessary for the bank to ascertain the credibility of the business. Stakeholders to a customer can be either of the following:

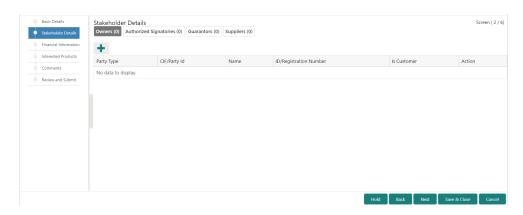
- An existing customer of the bank
- An existing party that is not a customer but is a stakeholder to another customer of the bank
- A new party, which is neither a customer nor an existing party (stakeholder)



The fields, which are marked with an asterisk, are mandatory.

Click Next in theOnboarding Initiation - Basic Details screen.
 The Onboarding Initiation - Stakeholder Details screen displays.

Figure 1-13 Initiation – Stakeholder Details

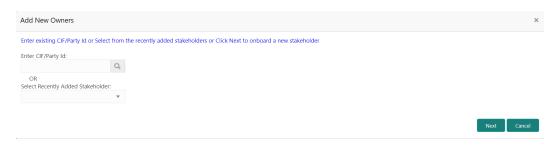




2. Click the icon on the top of the **Stakeholder Details** screen, select the corresponding stakeholder button.

The **Add New Owners** screen is displayed.

Figure 1-14 Add New Owners



- 3. If the stakeholder has an existing relationship with the bank, perform one of the following actions on the Add New Owners screen:
  - Specify the existing CIF if the stakeholder is an existing customer.
  - Specify the existing Party Id, if the stakeholder is an existing party but not a customer.
  - Select from the list of the recently added stakeholders to the same application.



If the CIF/Party Id is not known, click the search icon to launch the Search Party screen. Select CIF/Party Id from the list of values based on the search criteria.

Figure 1-15 Search Party - Individual

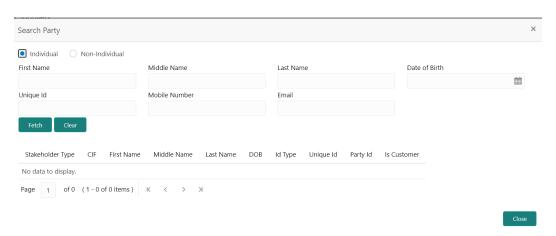
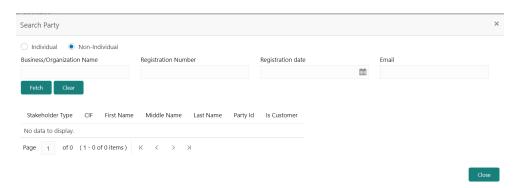




Figure 1-16 Search - Non Individual

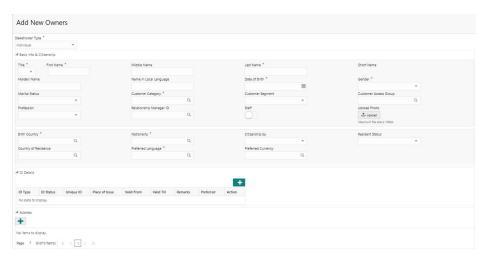


- 4. If the stakeholder is new to the bank, perform the following steps:
  - a. Click Next without entering CIF/Party Id.



The **Add New Owners** screen is displayed to capture details for the new relationship.

Figure 1-17 Add New Owner



b. On the Add New Owners segment, specify the fields. For more information on fields, refer to the field description table. New Household as an Individual Party (Non-Customer) is elaborated below.



Table 1-12 Add New Owners – Field Description

Field	Description
Stakeholder Type	Select the stakeholder type from the drop- down values.
Basic Info & Citizenship	Specify the fields under this segment.
Title	Select the title from the drop-down values.
First Name	Specify the first name of the new stakeholder.
Middle Name	Specify the middle name of the new stakeholder.
Last Name	Specify the last name of the new stakeholder.
Short Name	Displays the short name of the stakeholder.
Maiden Name	Specify the maiden name of the new stakeholder.
Name in the Local	Specify the name in local language of the new stakeholder.
Date of Birth	Select the date of birth of the new stakeholder.
Gender	Select the gender from the drop-down values.
Marital Status	Select the marital status from the drop-down values.
Customer Category	Click the search icon and select the customer category from the list of values.
Customer Segment	Select the customer segment from the drop-down values.
Customer Access Group	Click search icon and select the customer access group for the party.
	Note:  User should have required access to onboarding a party within a customer access group.
	For more details, refer Oracle Banking Party Configuration User Guide.
Profession	Select thr profession from the drop-downs values.
Relationship Manager ID	Select the relationship manager ID.
Upload Photo	Upload the photo of the new stakeholder.
Birth Country	Click the search icon and select the birth country from the list of values.
Nationality	Click the search icon and select the nationality of the stakeholder from the list of values.



Table 1-12 (Cont.) Add New Owners - Field Description

Field	Description
Citizenship By	Select the 'Citizenship By' from the drop- down values.
Residential Status	Select the residential status from the drop- down values.
Country of Residence	Click the search icon and select the country from the list of values.
Preferred Language	Select the preferred language from the drop-down values.
Preferred Currency	Click the search icon and select a preferred currency from the list of values.

c. Click and expand the ID Details section and click add icon to add ID details.

Figure 1-18 ID Details



For more information on fields, refer to the field description table.

Table 1-13 ID Details - Field Description

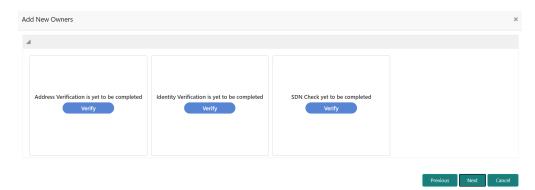
Field	Description
ID Type	Select type of identification from the drop-down list.
ID Status	Select Status of Identification from drop down list.
Unique ID	Specify unique ID number as per the ID type.
Place of issue	Specify place of issue of ID.
Valid From	Specify valid from date of ID.
Valid Till	Specify validity end date of ID.
Remarks	Specify remarks for ID.
Preferred	Select, if ID type is preferred.

d. Click Next.

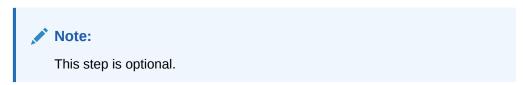
The **Add New Owners** screen is displayed to capture the KYC details for the new relationship.



Figure 1-19 Add New Owner



e. On the Add New Owners screen, update the KYC Details.



5. Click Next.

The Add New Owners screen is displayed to add relationship-specific attributes.

Figure 1-20 Add New Stakeholder - Capture relationship specific attribute



On the Add New Owners screen, specify the fields. For more information on fields, refer to the field description table.

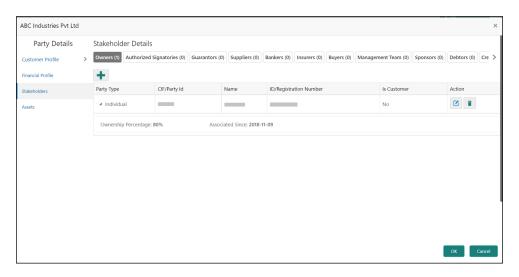
Table 1-14 Relationship Specific Details - Field Description

Field	Description
Ownership Percentage	Specify the percentage of the ownership for the new owner.
Associated Since	Click the calendar icon and select the date from when the customer is associated with the bank.

7. Click Submit.

The stakeholder is linked to the customer being onboarded, and the newly added stakeholder is displayed on the **Stakeholder Details** screen.

Figure 1-21 New Stakeholder Added



If the stakeholder is an existing customer or an existing Party, then the linkage is based on the CIF/Party Id.

In case a new stakeholder is being added, the system will generate a Party Id for the newly added stakeholder. This Party Id is used to establish a link between the new customer and stakeholder.

 Click Next to move to the Financial Information screen. For information on the Financial Information screen, refer to Onboarding Initiation - Financial Information.

## 1.2.3 Onboarding Initiation - Financial Information

Information about the customer's income, assets, and liability is added to the **Financial Information** screen.

Financial information about the customer help bank in determining the creditworthiness of the customer in a better manner.



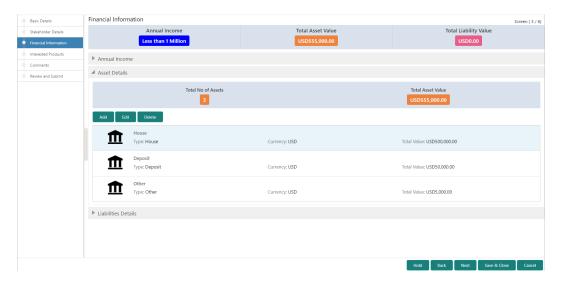
The fields, which are marked with an asterisk, are mandatory.

- 1. Click **Next** in the **Onboarding Initiation Stakeholder** screen.
  - The Onboarding Initiation Financial Information screen displays.
- 2. Click and expand the **Annual Income** section and select the **Annual Income** range of the customer.
- 3. Click and expand the Asset Details section.

The **Asset Details** screen displays.



Figure 1-22 Initiation – Financial Information



The System displays the following options:

- Add
- Modify
- Delete
- 4. Click Add to add the asset detail.

The **Assets** screen displays.

Figure 1-23 Assets



**5.** On the **Assets** screen, specify the fields.

For more information on fields, refer to the field description table.

Table 1-15 Assets - Field Description

Field	Description
Туре	Select the asset type from the drop-down list.
Currency	Click <b>search</b> icon and select the currency from the list of values.
Total Value	Specify the total value.

6. Click **Submit** to add the asset details.



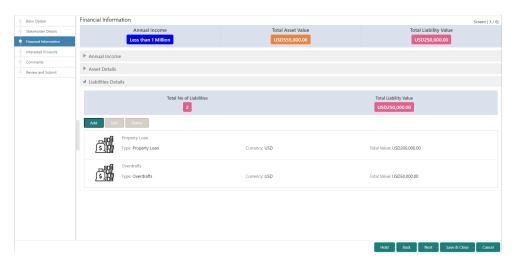


You can also select the required item from the list, and click **Edit/Delete** to modify/delete the added asset details.

7. Click and expand the Liabilities Details section.

The Liabilities Details screen displays.

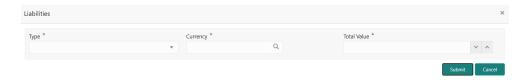
Figure 1-24 Liabilities



8. Click Add to add the liabilities details.

The Liabilities screen displays.

Figure 1-25 Liabilities



The following options are displayed for the liabilities:

- Add
- Edit
- Delete
- 9. On the **Liabilities** screen, specify the fields.

For more information on fields, refer to the field description table.



Table 1-16 Liabilities - Field Description

Field	Description
Туре	Select the type of liability from the drop-down list.
Currency	Click <b>search</b> icon and select the currency from the list of values.
Total Value	Specify the total value.

10. Click Submit to add the Liabilities.



You can also select the required item from the list, and click **Edit/Delete** to modify/delete the added asset details.

11. Click Next to move to the Interested Products screen.

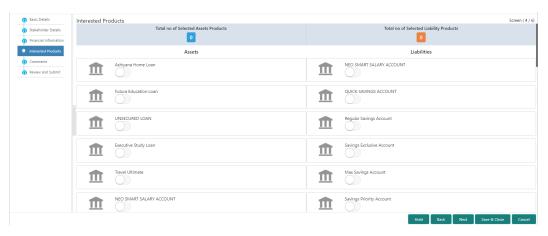
## 1.2.4 Onboarding Initiation - Interested Products

All the bank products relevant to the customer are displayed on the **Interested Products** screen.

The RM can select the products in which the customer has shown interest to associate the same with the customer.

Click Next in the Onboarding Initiation - Financial Information screen.
 The Onboarding Initiation - Interested Products screen displays.

Figure 1-26 Initiation - Interested Products



- On the Interested Products screen, select the products based on the customer's interest.
- 3. Specify the requested value for the selected products.
- 4. Click **Next** to go to the **Comments** screen.



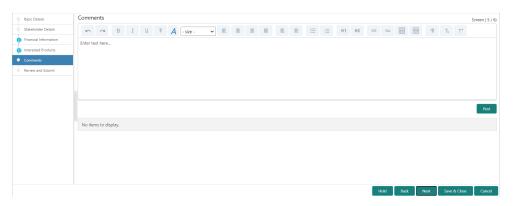
# 1.2.5 Onboarding Initiation - Comments

The RMs can capture overall comments for the initiation stage in the **Comments** screen.

Capturing comments helps the banker who works in the next stage to understand this task.

Click Next in the Onboarding Initiation - Interested Products screen.
 The Onboarding Initiation - Comments screen displays.

Figure 1-27 Initiation – Comments



- 2. On the **Comments** screen, specify the overall comments for the **Onboarding Initiation** stage.
- 3. Click **Post** to post the comments.
- 4. Click Next to go to the Onboarding Initiation Review and Submit.

## 1.2.6 Onboarding Initiation - Review and Submit

The **Review and Submit** screen provides a consolidated view of the information captured in all the sections.

The RMs can view the displayed information and take necessary actions such as modifying the information or moving the task to the next stage.

1. Click **Next** in the **Onboarding Initiation - Comments** screen.

The Onboarding Initiation - Review and Submit screen displays.



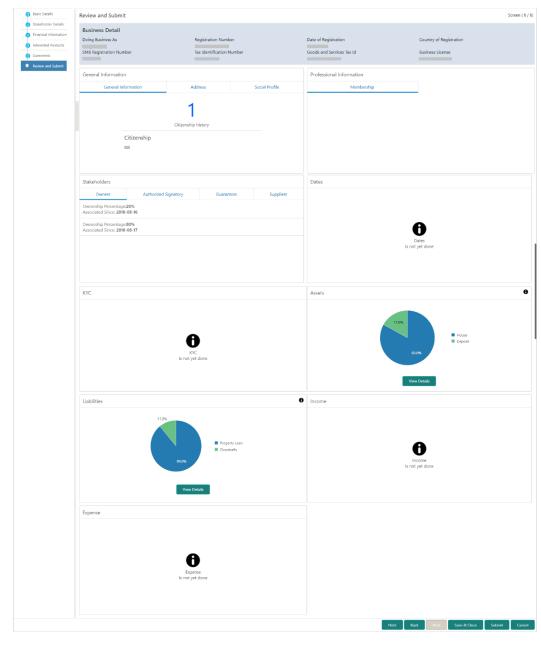


Figure 1-28 Initiation – Review and Submit

2. On the **Review and Submit** screen, verify the details that are displayed in tiles. For more information on fields, refer to the field description table.

Table 1-17 Review and Submit – Description

Tile Name	Description
General Information	In this tile, the following details are displayed:             Citizenship             Address             Social Profile
Professional Information	Displays the professional information of the stakeholder.



Table 1-17 (Cont.) Review and Submit – Description

Tile Name	Description
Stakeholders	Displays the stakeholders.
Dates	Displays the details of the dates.
KYC	Displays the KYC details.
Assets	Displays the assets details.
Liabilities	Displays the liabilities details.
Income	Displays the income details.
Expense	Displays the expense details.
View details	In the corresponding tile, click this icon to view the detailed information.

- 3. Click **Submit** System will check for duplicate customers.
  - If no duplicate customer existed in the system. Then the user can proceed further.
  - If a duplicate customer/s is existing in the system. It will display the list of customers with same name. Users will have facility to:
    - Discard the Customer Onboarding.
    - Go ahead and Save.
    - Cancel and go back to the previous screen.

Figure 1-29 Duplicate



4. Click Continue to move to the Onboarding Enrichment stage.

# 1.3 Onboarding Enrichment

In the Enrichment stage, the relationship manager can capture detailed information about the SMB customer to be added in the Oracle Banking Enterprise Party Management.

This topic contains the following subtopics:

- Onboarding Enrichment Basic Information
   In addition to the business details, address, and social profile captured in the Initiation stage, the RMs can add important dates, supporting documents, and photos of the customer in the Basic Info screen.
- Onboarding Enrichment Stakeholder Details
   You can add the details about the stakeholders of the customer in the
   Stakeholder Details screen.



- Onboarding Enrichment Membership / Association
  If the customer is a member of or associated with any institution, the RM can add details about the same in the **Membership/Association** screen.
- Onboarding Enrichment Financial Profile
   The RMs can further enrich the customer's financial information in the Financial Profile
   screen, by adding income details, expense details, and details about the relationship with
   other banks.
- Onboarding Enrichment Comments
   The RMs can capture overall comments for the initiation stage in the Comments screen.
- Onboarding Enrichment Review and Submit
   The Review and Submit screen provides a consolidated view of the information captured in all the sections.

## 1.3.1 Onboarding Enrichment - Basic Information

In addition to the business details, address, and social profile captured in the **Initiation** stage, the RMs can add important dates, supporting documents, and photos of the customer in the **Basic Info** screen.

The following details that are captured in the *Initiation* stage will be populated in this screen:

- Business Details
- Address
- Social Profile

#### To add the basic information:

Note:

The fields, which are marked with an asterisk, are mandatory.

 Click Acquire and Edit in the Free Tasks screen for the application for which the Onboarding Enrichment stage has to be acted upon.

The **Onboarding Enrichment - Basic Info** screen displays.

Figure 1-30 Enrichment – Basic Info

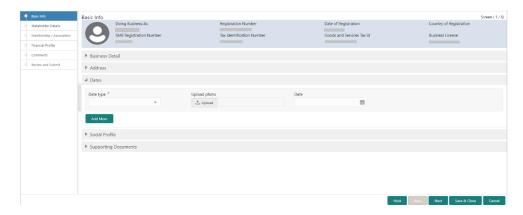




2. On the **Initiation - Basic Details** screen, click and expand the **Business Details** section.

The Business Details screen displays.

Figure 1-31 Enrichment - Basic Info - Dates



For information on adding **Business Details**, **Address** and **Social profile**, please refer to the **Onboarding Initiation - Basic Details**.

For information on the De-dupe check, please refer to the **Onboarding Initiation** - **Basic Details**.

- 3. Click and expand the **Dates** section to add important dates of the customer.
- **4.** On the **Dates** segment, specify the details. For more information on fields, refer to the field description table.

For more information on fields, refer to the field description table.

**Table 1-18 Dates – Field Description** 

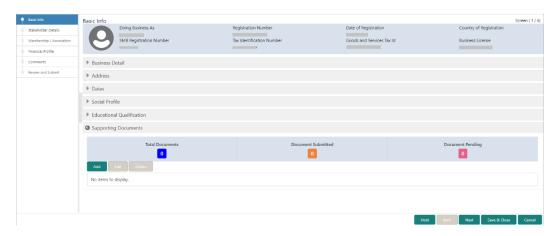
Field	Description
Date Type	Select the date type from the drop-down list.
Upload Photo	Click <b>Upload</b> and select the photo to be uploaded.
Date	Click the calendar icon and select the date.
Add More	Click to display the fields related to important dates.

Click and expand the Supporting Documents section to add the supporting documents.

The **Supporting Documents** screen displays.



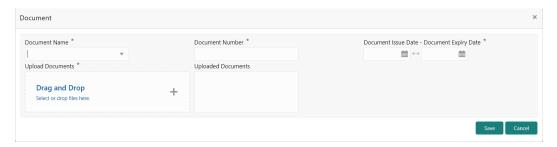
Figure 1-32 Enrichment - Basic Info - Documents



6. Click **Add** button to add the **Supporting Documents**.

The **Document** screen displays.

Figure 1-33 Enrichment – Basic Info – Documents



7. On the **Document** screen, specify the details.

Table 1-19 Document - Field Description

Field	Description
Document Name	Select the document name from the drop-down list.
Document Number	Specify the document number.
Document Issue Date	Click the <b>calendar</b> icon, and select the issue date of the document.
Document Expiry Date	Click the <b>calendar</b> icon, and select the expiry date of the document.
Upload Documents	Click icon and select the document to be uploaded or drag and drop the documents.
Uploaded Documents	Displays the uploaded documents.

8. Click **Save** to save the documents details.



You can also select the required item from the list and click **Edit/Delete** to modify/delete the added document details.



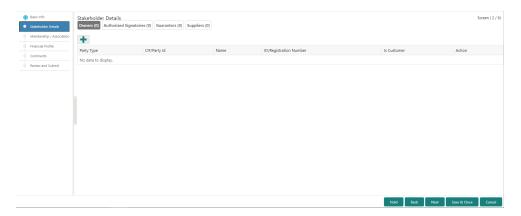
Click Next to move to the Onboarding Enrichment - Stakeholder Details segments.

## 1.3.2 Onboarding Enrichment - Stakeholder Details

You can add the details about the stakeholders of the customer in the **Stakeholder Details** screen.

Click Next in the Onboarding Enrichment - Basic Information screen.
 The Onboarding Enrichment - Stakeholder Details screen displays.

Figure 1-34 Enrichment – Stakeholders



The stakeholder details added in the **Onboarding Initiation - Stakeholder Details** stage are populated automatically on this screen. For information on adding customer's relationship details, refer to **Onboarding Initiation - Stakeholder Details**.

Click Next to move to the Onboarding Enrichment - Membership / Association segments.

## 1.3.3 Onboarding Enrichment - Membership / Association

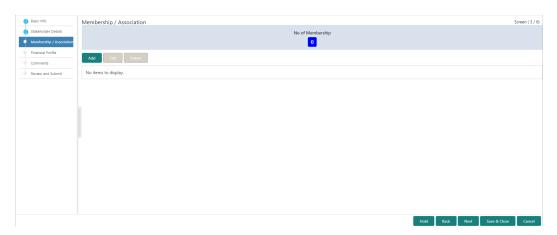
If the customer is a member of or associated with any institution, the RM can add details about the same in the **Membership/Association** screen.



Click Next in the Onboarding Enrichment - Stakeholder Details screen.
 The Onboarding Enrichment - Membership / Association screen displays.



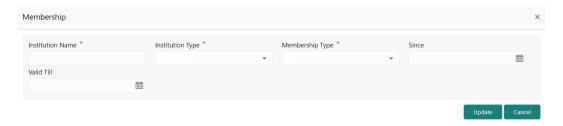
Figure 1-35 Enrichment - Member / Association



2. Click **Add** button to add the membership details.

The **Membership** screen displays.

Figure 1-36 Memebership



3. On the **Membership** screen, specify the fields.

For more information on fields, refer to the field description table.

Table 1-20 Membership - Field Description

Field	Description
Institution Name	Specify the name of the institution where the customer is a member.
Institution Type	Select the institution type from the drop-down list.
Membership Type	Select the membership type from the drop-down list.
Since	Click the <b>calendar</b> icon and select the membership start date.
Valid Till	Click the calendar icon and select the membership expiry date.

4. Click **Save** to save the **Membership** details.



You can also select the required item from the list, and click **Edit/Delete** to modify/delete the added membership details.

5. Click Next to move to the Onboarding Enrichment - Financial Profile.



# 1.3.4 Onboarding Enrichment - Financial Profile

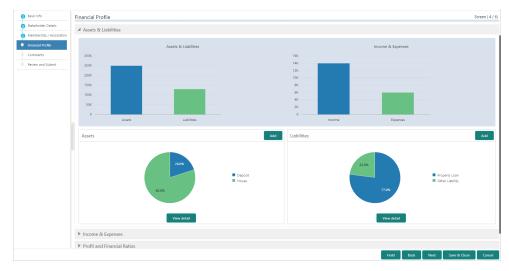
The RMs can further enrich the customer's financial information in the **Financial Profile** screen, by adding income details, expense details, and details about the relationship with other banks.



The fields, which are marked with an asterisk, are mandatory.

Click Next in the Onboarding Enrichment - Membership / Association screen.
 The Onboarding Enrichment - Financial Profile screen displays.

Figure 1-37 Enrichment – Financial Profile



2. On the **Financial Profile** screen, click **View detail** in the corresponding tiles to change the chart view of asset and liabilities details to the list view.

The **Assets and Liabilities Detail** screen displays.

Figure 1-38 Assets and Liabilities Detail



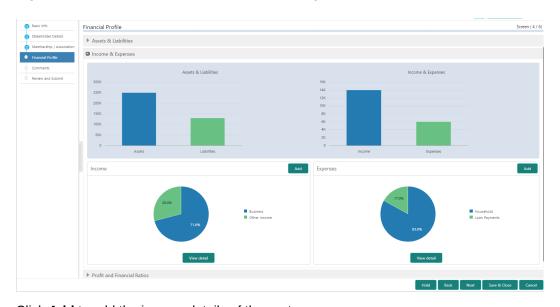
- 3. Click **Back** in the corresponding tiles.
- 4. Click the configure icon in the corresponding tile.

The following options are displayed in the assets and liabilities details:



- Add
- Modify
- Delete
- 5. Click and expand the **Income & Expenses** section.

Figure 1-39 Financial Profile – Income and Expense



6. Click **Add** to add the income details of the customer.

The **Income** screen displays.

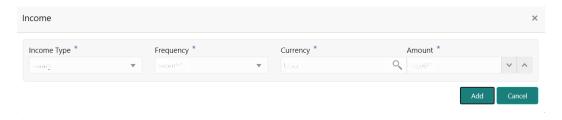
Figure 1-40 Income



7. Click Add.

The **Add Income** screen displays.

Figure 1-41 Add Income





8. On the **Add Income** screen, specify the fields.

For more information on fields, refer to the field description table.

Table 1-21 Add Income - Field Description

Field	Description	
Income Type	Select the income type from the drop-down values.	
Frequency	Select the frequency of income from the drop-down list.	
Currency	Click the search icon and select the currency from the list.	
Amount	Specify the amount.	

9. Click Add to save the details.



You can also select the required item from the list, and click  ${\bf Edit/Delete}$  icon to modify/delete the added membership details.

- **10.** Click icon to exit the **Income** window.
- **11.** In the **Expenses** tile, click the configure icon to add the expense details of the customer.

The **Expenses** window is displayed.

Figure 1-42 Expenses



12. Click Add.

The Add Expenses screen is displayed.

Figure 1-43 Add Expenses Details



13. On the Add Expense screen, specify the fields.

For more information on fields, refer to the field description table.



Table 1-22 Add Expenses - Field Description

Field	Description
Expense Type	Select expense type from the drop-down list.
Frequency	Select the frequency from the drop-down list.
Currency	Click the search icon and select the currency from the list.
Expense Value	Specify the expense value.

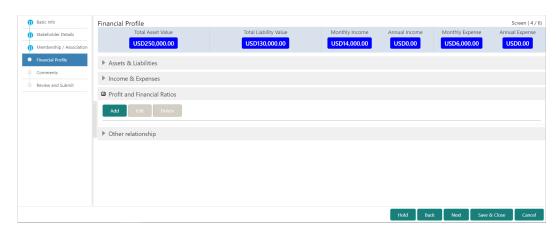
14. Click Add to save the details.



You can also select the required item from the list, and click  ${\bf Edit/Delete}$  to modify/delete the added membership details.

- **15.** Click icon to exit the **Income** window.
- **16.** Click and expand the **Profit and Financial Ratios** section.

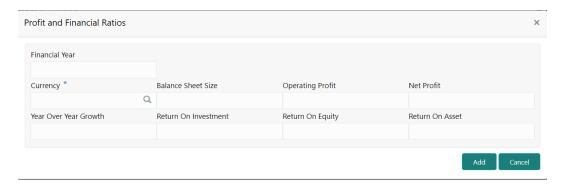
Figure 1-44 Profit and Financial Ratios



17. Click **Add** to add the profit and financial ratios.

The **Profit and Financial Ratios** screen displays.

Figure 1-45 Profit and Financial Ratios - Add





**18.** On the **Profit and Financial Ratios** window, specify the fields. For more information on fields, refer to the field description table.

For more information on fields, refer to the field description table.

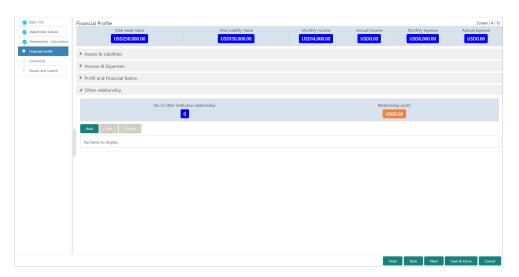
Table 1-23 Profit and Financial Ratios – Field Description

Field	Description
Financial Year	Specify the financial year.
Currency	Click the search icon and select the currency from the list of values.
Balance Sheet Size	Specify the balance sheet size.
Operating Profit	Specify the operating profit.
Net Profit	Specify the net profit.
Year Over Year Growth	Specify the year-over-year growth value.
Return On Investment	Specify the return value on investment.
Return On Equity	Specify the return value on equity.
Return On Asset	Specify the return value on the asset.

19. Click and expand the Other Relationship section.

The Other Relationship screen displays.

Figure 1-46 Other Relationship

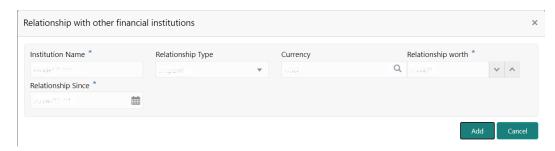


20. Click **Add** to add details about the customer's relationship with other banks.

The **Relationship with other financial institutions** screen displays.



Figure 1-47 Relationship with other financial institutions



21. On the Relationship with other financial institutions screen, specify the fields.

For more information on fields, refer to the field description table.

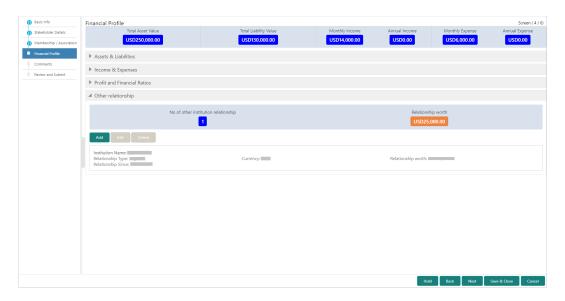
Table 1-24 Relationship with other financial institutions - Field Description

Field	Description	
Institution Name	Specify the name of the institution where the customer is a member.	
Relationship Type	Select the relationship type from the drop-down list.	
Relationship Worth	Select a currency from the drop-down values, and specify the relationship worth amount.	
Relationship Since	Click the <b>calendar</b> icon and select the start date of the customer's relationship.	

22. Click Add to save the details.

The system adds and lists the relationship details in the **Other relationship** section.

Figure 1-48 Other Relationship List







You can also select the required item from list and click the edit/delete icon to modify/delete the other relationship details.

23. Click Next to move to the Onboarding Enrichment - Comments segments.

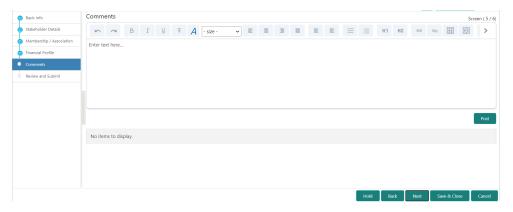
#### 1.3.5 Onboarding Enrichment - Comments

The RMs can capture overall comments for the initiation stage in the **Comments** screen.

Capturing comments helps the banker who works in the next stage to understand this task.

Click Next in the Onboarding Enrichment - Financial Profile screen.
 The Onboarding Enrichment - Comments screen displays.

Figure 1-49 Enrichment Comments



- On the Comments screen, specify the overall comments for the Onboarding Enrichment stage.
- 3. Click **Post** to post the comments.
- 4. Click Next to move to the Onboarding Enrichment Review and Submit.

#### 1.3.6 Onboarding Enrichment - Review and Submit

The **Review and Submit** screen provides a consolidated view of the information captured in all the sections.

The RMs can view the displayed information and take necessary actions such as modifying the information or moving the task to the next stage.

Verify the information captured in all the sections and take the necessary action. For information on reviewing and submitting the task to the next stage, refer to **Onboarding Initiation - Review and Submit**.



## 1.4 KYC Check

KYC check for the SMB customer is populated based on the product selected by that customer. The banks can directly perform the KYC check by themselves or reach external agencies for the KYC information.

For successful SMB onboarding, the customer must be compliant with all the necessary KYC checks.

1. Click Acquire and Edit in the Free Tasks screen for the application for which KYC Check stage has to be acted upon.

The KYC Customer Summary screen displays.



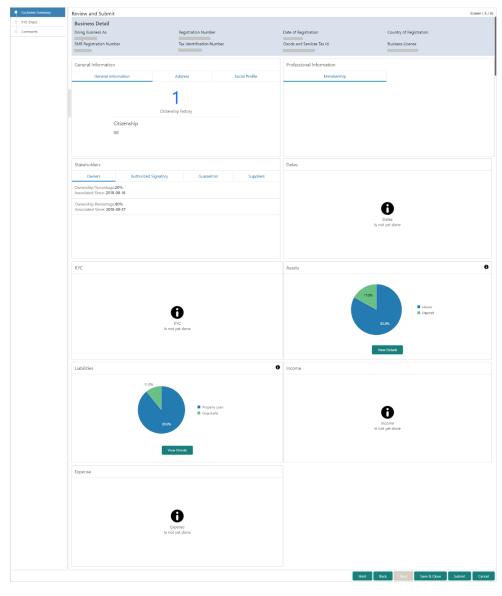


Figure 1-50 KYC - Customer Summary

- 2. On the **Customer Summary** screen, verify the details that are displayed in tiles. For more information on tiles, refer to **Table 1-17**.
- 3. Click Next.

The **KYC Check** screen displays.

- Address Check
- Identify Check
- Police DB Check
- Credit Score Check
- Education Qualification
- Field Verification
- Reference Check



- Suit Filed
- PEP Identification
- AML Check
- FATCA Check
- SDN Check
- Sanction Check

KYC Checks are listed during KYC stage, based on the Mandatory and Optional KYC check configuration.

For more information about Mandatory and Optional KYC check configuration, refer **Party Onboarding Configuration User Guide**.

- 4. Verify all the KYC checks listed for the selected product.
- 5. Click **Verify** to add the **Verification Details**.

The Add Verification screen displays.

Figure 1-51 Add Verification Details - Proof of Residence

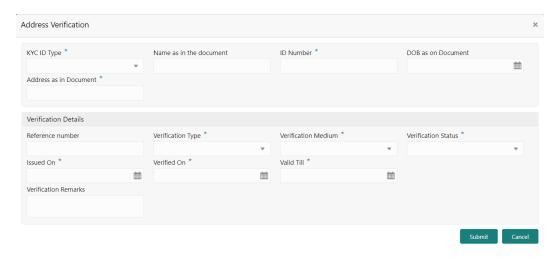


Figure 1-52 Add Verification Details - Proof of Identity

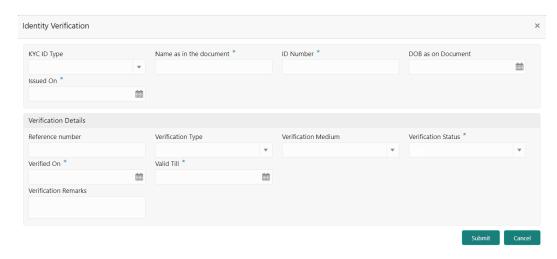
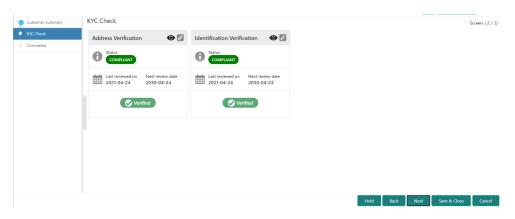




Figure 1-53 KYC Check



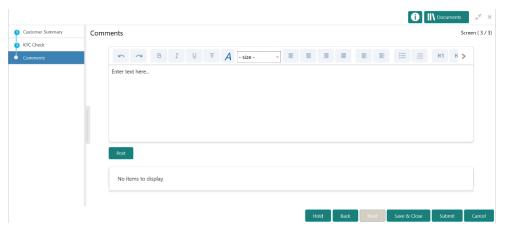
Note:

The verification details are updated in the corresponding tile on the **KYC Check** page.

6. Click Next.

The Comments screen displays.

Figure 1-54 KYC - Comments



- **7.** Specify the overall comments for the KYC stage.
- **8.** On the **Comments** screen, perform the following actions:

Table 1-25 Actions - Description

Actions	Description
Post	Click <b>Post</b> . The comments are posted below the text box.
Submit	Click <b>Submit</b> . The <b>Checklist</b> window is displayed.



Table 1-25 (Cont.) Actions - Description

Actions	Description
Outcome	On the Checklist window, select the Outcome as Approve or Reject and click Submit. Based on the value selected for the outcome, the following conditions apply:  If Approve is selected, the task is moved to the Recommendation stage.  If Reject is selected, the task is terminated.

## 1.5 Recommendation

In this stage, the final Recommendation user reviews the customer details and moves the task to Approval stage if the details are appropriate.

If the details are inappropriate, the reviewer can send the task back to the previous stage.



The fields, which are marked with an asterisk, are mandatory.

 Click Acquire and Edit in the Free Tasks screen for the application for which Recommendation stage has to be acted upon.

The Customer Summary screen displays.



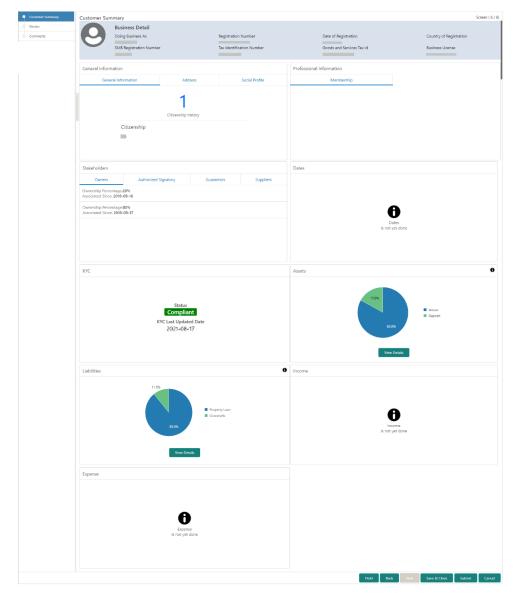


Figure 1-55 Recommendation – Customer Summary

- 2. On the **Customer Summary** screen, verify the details that are displayed in tiles. For more information on tiles, refer to **Table 1-17**.
- 3. Click Next.

The **Recommendation – Recommendation Comments** screen displays.

Figure 1-56 Recommendation – Recommendation Comments



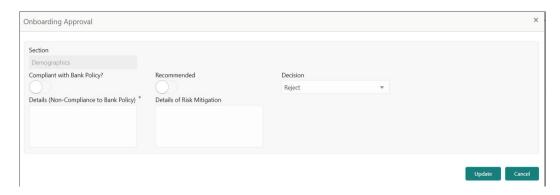
- 4. Select **Recommendation** decision in the **Decision** field.
- **5.** Specify the **Comments** for the **Recommendation** decision.
- 6. Click **Action** to Input **Recommendation** details for each KYC type.

For example, if the user clicks **Action** in **Address Verification**, the system displays the **Address Verification** window as shown.

Click Action to Input Recommendation details for each of the Party Information Data Segments.

The **Onboarding Approval** screen displays.

Figure 1-57 Onboarding Approval



8. Specify the fields for **Onboarding Approval**.

For more information on fields, refer to the field description table.

Table 1-26 Onboarding Approval - Field Description

Field	Description
Compliant with Bank Policy	Select the toggle button if customer is compliant with the Bank Policy.
Recommended	Select the toggle button if customer is Recommended by reviewing user.



Table 1-26 (Cont.) Onboarding Approval - Field Description

Field	Description
Decision	Specify decision with respect to KYC type.
Details (Non-Compliance to Bank Policy)	Specify the details of Non-Compliance to Bank Policy.
	Note:  This field is available only Compliant with Bank Policy toggle is disabled.
Details of Risk Mitigation	Specify the comments of Details of Risk Mitigation.
	Note:  This field is available only Compliant with Bank Policy toggle is disabled.

9. Click View KYC Details to review all the KYC details.

The View KYC Details screen displays.

- 10. Click **Update** to update the decision.
- **11.** On the **Comments** screen, perform the following actions:

**Table 1-27 Actions - Description** 

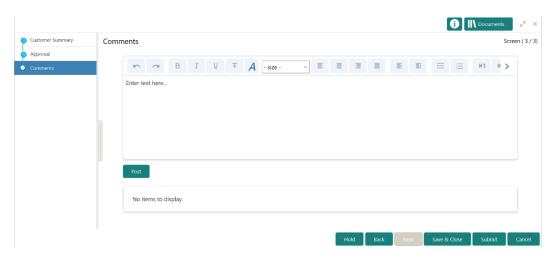
Actions	Description
Post	Click <b>Post</b> . The comments are posted below the text box.
Submit	Click <b>Submit</b> . The <b>Checklist</b> window is displayed.
Outcome	On the <b>Checklist</b> window, select the <b>Outcome</b> as <i>Approve</i> or <i>Reject</i> and click <b>Submit</b> . Based on the value selected for the outcome, the following conditions apply:  If <b>Approve</b> is selected, the task is moved to the <b>Approval</b> stage.  If <b>Reject</b> is selected, the task is terminated.

#### 12. Click Next.

The Comments screen displays.



Figure 1-58 Comments



13. Specify the overall comments for the **KYC** stage.

## 1.6 Approval

In the **Approval** stage, the head of the division can view the customer information and decide to approve or reject the task based on comments from the Reviewer.

If the outcome of this stage is **Proceed**, the task is automatically moved to the host system.

1. Click **Acquire and Edit** in the **Free Tasks** screen for the application for which **Approval** stage has to be acted upon.

The Approval - Customer Summary screen displays.



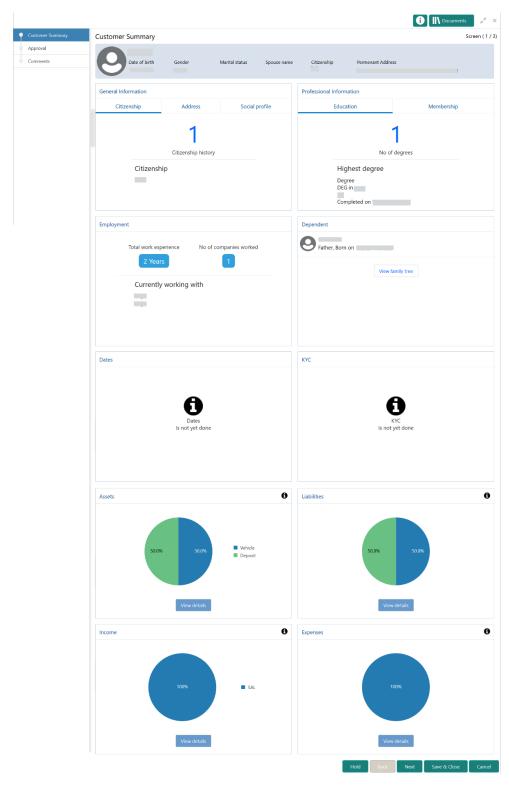
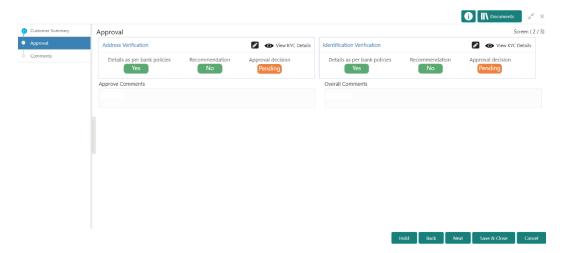


Figure 1-59 Approval - Customer Summary

- 2. On the **Customer Summary** screen, verify the details that are displayed in tiles. For more information on tiles, refer to **Table 1-17**.
- 3. Click Next.

The **Approval – Approval Comments** screen displays.

Figure 1-60 Approval – Approval Comments



**4.** View **Recommendation Summary** as **Approved** or **Rejected** based on the **Recommendation Decision** provided in **Recommendation** stage.



If more than one Recommendation user is configured, Recommendation summary will be determined are as follows:

**Table 1-28 Recommendation Summary** 

Number of Users	Individual Decision	Recommendation Summary
2 User (User 1 & User 2)	User 1 – Approved User 2 – Approved	Approved
2 User (User 1 & User 2)	User 1 – Approved User 2 – Rejected	Rejected
3 Users (User 1 & User 2 & User 3)	User 1 – Approved User 2 – Rejected User 3 – Approved	Rejected

Click and Expand Recommendation Summary view Recommendation Decision and Comments from respective users from Recommendation stage.

The **Recommendation Summary** screen displays.

- 6. Click Action to see Recommendation details and KYC details for respective KYC types.
- Click and Expand Approval Decision to provide Approval Decision and Comments for Party Onboarding.

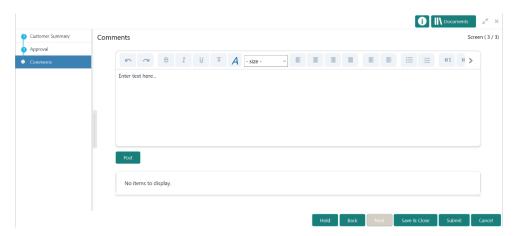
The **Approval Decision** screen displays.

8. Click Next to Comments data segments.

The **Approval – Comments** screen displays.



Figure 1-61 Approval - Comments



9. On the Comments screen, perform the following actions:

Table 1-29 Actions - Description

Action	Description
Comments	Specify the overall comments for the Approval stage.
Post	Click <b>Post</b> . The comments are posted below the text box.
Submit	Click <b>Submit</b> . The <b>Checklist</b> window is displayed.
Outcome	On the Checklist window, select the Outcome as Proceed, Reject, or Additional Info and click Submit. Based on the value selected for the outcome, the following conditions apply:  If Proceed is selected, the task is automatically moved to the host system.  If Reject is selected, the task is terminated.  If Additional Info is selected, the task is moved back to the Onboarding Enrichment stage.

### 1.7 Amendment

In the **Amendment** stage, the relationship manager can amend the information or can add additional information about an SMB customer using Oracle Banking Enterprise Party Management.

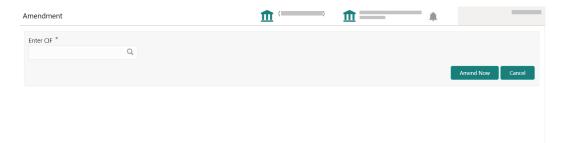


- User should have required Customer Group Access to amend a party within a customer access group.
- User should have required Personal Identifiable Information (PII) access to amend a party, if PII fields are configured.
- On the Home screen, click Party Services. Under Party Services, click Amendment.

The Amendment screen displays.



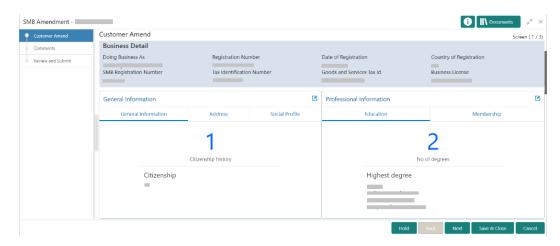
Figure 1-62 Amendment - Enter CIF



2. On the Amendment screen, specify the CIF and click Amend Now.

The Small and Medium Business Amendment screen displays.

Figure 1-63 Amendment – SMB Amendment



- 3. On the **Customer Amend** screen, click icon in the desired section to be updated. You can update the following sections during amendment:
  - General Information For more information, refer to Onboarding Initiation Basic Details.
    - a. Business Details
    - b. Basic Information
    - c. Address
    - d. Social Profile
  - Professional Information
    - Membership Details For more information, refer to Onboarding Enrichment -Membership / Association.
  - Stakeholders For more information, refer to Onboarding Initiation Stakeholder Details.
  - Dates For more information, refer to Onboarding Enrichment Basic Information.
  - KYC For more information, refer to KYC Check.



- Assets For more information, refer to Onboarding Initiation Financial Information.
- Liabilities For more information, refer to Onboarding Initiation Financial Information.
- Income For more information, refer to Onboarding Enrichment Financial Profile.
- Expense For more information, refer to Onboarding Enrichment Financial Profile.

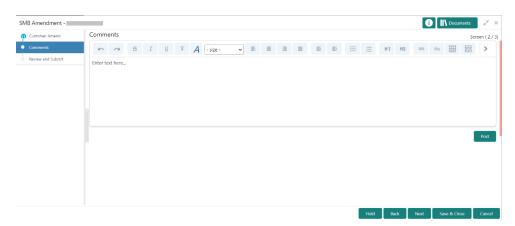


In an amendment request, information in one or more sections can be amended one after the other, if required.

4. Click Next.

The Amendment - Comments screen displays.

Figure 1-64 Amendment - Comments



5. On the **Comments** screen, perform the following actions:

Table 1-30 Actions - Description

Action	Description	
Comments	Specify the overall comments for the Amendment stage.	
Post	Click <b>Post</b> . The comments are posted below the text box.	

6. Click Next.

The **Review and Submit** screen is displayed.

- 7. On the **Review and Submit** screen, review the customer information. For more information, refer to **Onboarding Initiation Review and Submit**.
- 8. Perform the following actions:



Table 1-31 Actions - Description

Action	Description
Submit	Click <b>Submit</b> . The <b>Checklist</b> window is displayed.
Outcome	On the <b>Checklist</b> window, select the <b>Outcome</b> as <b>Proceed</b> and click <b>Submit</b> . The task is moved to the <b>Review</b> stage.

In the **Review** stage, the final reviewer reviews the customer details and moves the task to the **Approval** stage if the details are appropriate. If the details are inappropriate, the reviewer can send the task to the previous stage. After submitting the details in the *Review* stage, the system moves the task to the **Approval** stage.

In the **Approval** stage, the head of the division can view the customer information and decide to approve or reject the task based on comments from the Reviewer. If the outcome of this stage is **Proceed**, the task is automatically moved to the host system. For more detail on the **Review** and **Approval** stages, refer to **Recommendation** and **Approval**.

# 1.8 Straight Through Processing for Onboarding Requests Received from Channels

Configurations are available for the onboarding requests received from channels to allow straight-through processing of SMB onboarding and handoff to the core system without waiting for any manual intervention.

#### **Configurations**

The details of the configuration parameters are as follows:

**Table 1-32 Configuration Details** 

Configuration Parameter	Description	Default Value
STP_FLAG	This parameter indicates whether the straight-through processing is allowed for SMB onboarding requests received from the channels that are subject to other mandatory information being available in the request. Accepted values are:	TRUE
	TRUE - Straight-through processing for SMB Onboarding shall be allowed subject to fulfillment of other mandatory details and business validation.	
	FALSE - Straight-through processing for SMB Onboarding shall not be allowed in any case, even if all mandatory and KYC details are sent from the channel.	



Table 1-32 (Cont.) Configuration Details

Configuration Parameter	Description	Default Value
CHANNEL_CONFIRMATION_REQUIRED	This parameter indicates whether confirmation from the channel is required before handoff to the core system. Accepted values are:	FALSE
	TRUE – The system will wait for a confirmation from the channels before triggering the handoff to the core system	
	FALSE – The system will go ahead with the handoff to the core system without waiting for any confirmation from the channels	

#### **Process**

On receiving the SMB onboarding request from channels, the system will validate the configuration parameters as stated in the above table. If straight-through processing is allowed (STP\_FLAG is set to TRUE), the system validates if all the mandatory information including the KYC details are available in the request. The following cases are applicable:

**Table 1-33 Applicable Cases** 

Use Case	Description
Quick Onboarding	This case will be a quick onboarding with minimal attributes, equivalent to Quick Initiation. Further enrichment and KYC check for such requests can be done by a bank user.
Detailed Onboarding without KYC Check	This case will cover onboarding from the channel with full customer details without KYC checks. Such requests shall fall under the KYC stage. Bank users can pick such requests and complete the remaining stages - KYC, Review, and Approval.
Detailed Onboarding with KYC Check (Straight-through processing)	In this case, the channel will capture and pass on all the mandatory information and KYC details. This shall be treated as straight-through processing if STP_FLAG is set to TRUE and the Party details shall be handed over to the core system without the need of any manual intervention.



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