#### **Oracle® Communications Digital Business Experience**

#### Release Notes

Release 25.10

G37717-01

October 2025

## Release Notes

This document provides release notes for Oracle Communications Digital Business Experience 25.10.

- New Features
- Known Issues

#### **New Features**

This release introduces Oracle Communications Digital Business Experience 25.10 with the following new features:

- Family Share Plan
- Special Rate Calling List
- Zone Models for Attribute-Based Pricing
- Lead-to-Quote Business Process

## Family Share Plan

This release enables Product Managers to create family share plans. A family share plan allows multiple members to share a single plan with multiple lines, each line corresponding to a member of the family. Product Managers can also provide secondary and add-on lines at a discounted price. See Creating a Family Share Plan for more information.

## Special Rate Calling List

This release introduces friends and family list implemented as a special rate calling list. The friends and family list feature lets Communications Service Providers (CSPs) rate calls to certain phone numbers differently than others using custom event analyzer rules. See Creating Special Rate Calling List for more information.

# Zone Models for Attribute-Based Pricing

In this release, attribute-based pricing with zone models can be added to the usage fee associated with a service offering. Zone models can be configured using either Standard Zone or Value Maps. See Configuring Zone Models for Attribute-Based Pricing for more information.

## Lead-to-Quote Business Process

In this release, a new Lead-to-Quote business process is added that delivers an end-to-end workflow that connects initial customer interest to a finalized sales quote, empowering your sales teams to close deals faster and more efficiently. This comprehensive solution automates and aligns the key stages of the sales journey, ensuring a seamless transition at every step.

This feature streamlines the sales process by integrating workflows across the following modules:

- Lead Management: Capture and track leads from multiple sources. Assign and prioritize leads using intelligent rules to ensure rapid follow-up.
- **Opportunity Management**: Convert qualified leads into opportunities. Manage the sales pipeline with real-time visibility into opportunity stages and progress.
- Product Catalog Integration: Access an updated product catalog, enabling sales representatives to configure personalized solutions tailored to customer needs.
- Quotation Engine: Generate accurate and professional quotes quickly. Automate pricing, apply discounts, and incorporate approval workflows to ensure compliance and efficiency.
- Quote Analytics: Monitor quote performance and analyze conversion rates for continuous process improvement.

With Lead-to-Quote, your sales teams can accelerate deal cycles, reduce manual effort, and increase conversion rates, all within a unified digital experience.

See Oracle Communications Digital Business Experience Lead to Order Implementation Guide for more information.

## **Known Issues**

**Issue**: In the Digital Business Experience solution, when submitting an order from Siebel, the order fails in Oracle Communications Billing and Revenue Management (BRM).

This is because while submitting an order from Siebel, the **Telephony Application Programming Interface** (TAPI) field in Siebel is not accepting alpha-numeric characters in BRM.

**Workaround**: Refer to the Knowledge Management article 3107647.1 (How to Update a **TAPI** Field Format to Take Alpha-numeric Value) on My Oracle Support for detailed instructions on doing this.

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Oracle Communications Digital Business Experience Release Notes, Release 25.10 G37717-01

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